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## The Fulcrum Group Receives 2017 Digium Pinnacle Partner Award

*The Fulcrum Group Awarded Digium® Pinnacle Partner Award for Outstanding Sales and Service of Switchvox Business Phone Systems and Asterisk Custom Communications*

*Annual Awards Recognize Top Digium Partners Worldwide  
who deliver unparalleled VoIP Solutions and Services*

March 24, 2017, Fort Worth, TX – The Fulcrum Group, a leading provider of VoIP business phone systems and Managed IT solutions, today announced it has been awarded a 2017 Digium Pinnacle Partner award for the 5<sup>th</sup> time. These Pinnacle Partner awards are presented annually to leading Digium partners who have excelled in developing and growing their partnership with Digium and driving customer success for either Switchvox Unified Communications (UC) or Asterisk Custom Communications solutions. The Fulcrum Group is one of the outstanding organizations selected based on 2016 sales and commitment to customer satisfaction.

"We love our partnership with Digium! It's everything you hope for in a vendor relationship," says **David Johnson**, Vice President Sales & Marketing for The Fulcrum Group. "Receiving the Digium Pinnacle Award for the 5<sup>th</sup> year validates our long-term commitment to Digium as a partner, allowing our clients to be confident in knowing that their Unified Communications solution provided by The Fulcrum Group and Digium is a great choice, for now and into the future."

"Each year, it's an honor to recognize so many of our channel partners who have committed to servicing their customers and growing their businesses with Digium solutions," said **Wayne Landt**, Director of Worldwide Channel Sales for Digium. "The Pinnacle Awards serve as appreciation for those partner organizations that have helped to expand our worldwide base of customers through the delivery of our affordable, feature-rich Switchvox phone system and custom Asterisk-based communication solutions."

The Fulcrum Group provides outsourced IT support for business networks, cloud-based and Voice over IP systems throughout North Texas. The Fulcrum Group makes technology easier by focusing on the end user's point of view and evolving clients to standards-based network designs. Our SPOT Managed IT Services program adds IT strategy, vendor management and our support platform to basic Help Desk support. Learn more about all the solutions we provide at <http://www.fulcrum.pro> or call us at **817.337.0300**. Also, check out our new product agnostic website and blog at <http://spotdfw.com/>, geared to help explain technology to business owners and non-techies.

*Digium®, Inc. provides Asterisk® software, telephony hardware, and on-premises and hosted Switchvox business phone systems that deliver enterprise-class Unified Communications (UC) and UC as a Service (UCaaS) solutions at an affordable price. Digium is the creator, primary developer and sponsor of the Asterisk project; the world's most widely used open source communications software. Asterisk turns an ordinary computer into a feature-rich communications server. A community of more than 80,000 developers and users worldwide uses Asterisk to create VoIP communication solutions in more than 170 countries. Since 1999, Digium has empowered developers to create innovative communications solutions based on open standards and open source software, providing an alternative to proprietary phone systems. Digium Switchvox Cloud and other cloud-based products and services are offered through Digium Cloud Services, LLC, a wholly owned subsidiary of Digium, Inc. Digium's business communications products are sold through a worldwide network of reseller partners. More information is available at [www.digium.com](http://www.digium.com) and [www.asterisk.org](http://www.asterisk.org).*