

# The Fulcrum Group Receives 2015 Digium Pinnacle Partner Award

*Annual Awards Recognize Top Digium Partners Worldwide  
Who Deliver Unparalleled VoIP Solutions and Services*

**March 05, 2015, Keller, Texas – The Fulcrum Group, Inc.**, a leading provider of VoIP business phone systems and IT Outsourced Solutions, today announced it has been awarded a 2015 Digium Pinnacle Partner award in the category of North American Resellers. These Pinnacle Partner awards are presented annually to leading Digium partners who have excelled in developing and growing their partnership with Digium and driving customer success for either Switchvox Unified Communications (UC) or Asterisk Custom Communications solutions. The Fulcrum Group is one of the outstanding organizations selected based on 2014 sales and commitment to customer satisfaction.

*"We have been a Digium Switchvox partner for 8 years, and have seen steady growth of our Digium business and are honored to receive this award, which recognizes our growth status and collaboration with Digium," said **David Johnson, VP of Sales & Marketing**. "The Fulcrum Group's VoIP expertise and Unified Communications capabilities combined with Digium's compelling portfolio of on-premise and Cloud VoIP solutions has led to our continued growth. By partnering with Digium, we believe we are able to offer customers the greatest value and advanced features for their office communications."*

*"Each year, it's an honor to recognize so many of our channel partners who have committed to servicing their customers and growing their businesses with Digium solutions," said **Jim Butler, director of worldwide channel sales for Digium**. "The Pinnacle Awards serve as appreciation for those partner organizations that have helped to expand our worldwide base of customers through the delivery of our affordable, feature-rich Switchvox phone system and custom Asterisk-based communication solutions."*

## *About The Fulcrum Group*

**The Fulcrum Group** provides VOIP Communications and IT solutions for clients throughout the Dallas-Fort Worth market, assisting small and medium-sized businesses (SMBs) in achieving their long-term goals through its SPOT Managed IT Services program, which optimizes client application and management of information technology.

For more information on how Digium Unified Communications solutions can impact your small-medium sized business, contact us for a free assessment. Learn more about the solutions we provide at [www.fulcrum.pro](http://www.fulcrum.pro) or call 817.337.0300.

## **About Digium**

Digium®, Inc., the Asterisk® Company, created and is the innovative force behind Asterisk, the most widely used open source telephony software. Since its founding in 1999 by Mark Spencer, Digium has become the open source alternative to proprietary communication providers, with offerings that cost as much as 80 percent less. Digium offers Asterisk software free to the open source community and offers Switchvox, Digium's Unified Communications solution to power a broad family of products for small, medium and large businesses. The company's product line includes a wide range of telephony hardware and software to enable resellers and customers to implement turnkey VoIP systems or to design their own custom communications solutions. At Digium, we're changing the way businesses communicate. More information is available at <http://www.digium.com> and <http://www.asterisk.org>.