

Innovation is a Team Sport





66% of CIOs from top-performing firms consider collaboration as key to driving innovation.

Win or lose

Jack Welch, former chairman and CEO of General Electric, put it best: "If the rate of change on the outside exceeds the rate of change on the inside, the end is near."

With winning and losing at stake, innovation is one of the primary drivers of growth and profitability in law firms today, sitting at the top of many partners agendas. Why? Most firms recognize that efficiency, cost-cutting, and world-class operational performance alone don't differentiate them from competitors in the eyes of clients. They don't provide a competitive advantage in today's challenging global markets, either. The fact is, clients and businesses alike reward innovation. Plus, law firms that fail to innovate run the risk of losing ground to competitors, losing key talent, or simply operating inefficiently.

There is no “I” in team. Winning is a team effort.

Innovation is rarely based on the sole thinking of the Managing Partner or Partners. Instead, it is highly dependent on the law firm’s culture and the people involved. Whether you are launching new services or adapting new practice strategies, innovation emerges from the interactions of members of a team, community, or ecosystem, who extend and build on one another’s ideas. Innovation is powered by high-performing and often virtual teams that collaborate effortlessly and effectively.

Unfortunately, geographic, functional, and information silos continue to persist, making it hard for people and teams to collaborate— both internally and externally. To tear down silos that have traditionally blocked innovation and its execution, you must start with the daily connections that your employees and teams require to work better together. Modern collaboration enables your cross-geography and cross-departmental teams to work better together and in a secured environment. When teams can communicate better, conduct more effective meetings, share files more securely, and problem solve issues faster, your firm can identify the right ideas, and accelerate higher quality services to clients.



40% or more of the workforce is expected to be made up of contingent or independent workers by 2020.

Firms are increasingly forming virtual teams around cases, driving the need for effective communication and collaboration.

“i-worx’s hosted desktops facilitate the exchange of information internally and with our clients and partners to make our firms processes more efficient and more agile.”

Digby Leigh

Managing Partner,
Digby Leigh & Co.

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i-worx's productivity platform

i-worx's Hosted Desktops can help you achieve real gains in innovation by strengthening the connections that your employees have with one another, with partners, and with your clients. Lawyers seamlessly connect to information and move between all types of communications, from virtually anywhere, on all your favorite devices. This flexibility is absolutely critical to enable collaboration in context as your legal team works together to achieve more.

With i-worx's collaboration solution delivered to you as a cloud-based service, you can:



Engage.

all facets of the firm, in a highly collaborative open-discussion forum to identify new ideas.

Deploy.

collaborative file and case sharing workspaces with your team and Co-Council to enhance productivity and reduce costs.

Conduct.

effective meetings, while reducing travel costs.

Uncover.

and share legal practices and insights to improve decision-making and produce better services.

Enable.

case collaboration to optimize and manage time and costs.

**“As we bring in younger lawyers,
we want to meet their
expectations of having
access to just about
everything at their
fingertips. We believe
that technology choices
like hosted desktops will
help us attract and retain
new talent to continue
the Miller Titerle
tradition of innovation.”**

Natalie Foley

Operations Manager
Miller Titerle & Co.

Why i-worx?



These best-in-class services are delivered on a private cloud-based platform. Lawyers and staff seamlessly move between document and file sharing, email, and legal applications. They access these capabilities from virtually anywhere, across your devices, which is critical to collaborating on day-to-day tasks.



i-worx was recognized for the Best Work Place in 2014 by Small Business BC. We value and care about our employees and go to great lengths to create a great place to work. This same caring philosophy is used to deliver innovative cloud services to law firms with a caring attitude.



i-worx's Hosted Desktops is an enterprise-grade cloud productivity service that can fulfill your firm's needs of security, privacy, and compliance while providing the expected IT controls, management and support.

Benefits

IT

Accelerate new capabilities to users, while reducing time spent on admin and upgrades

Use consistent, familiar, and intuitive tools to reduce training costs and minimize disruption

Help keep your data and devices safe with enterprise-grade security and IT controls

Legal Business

Widen the innovation and idea pipeline

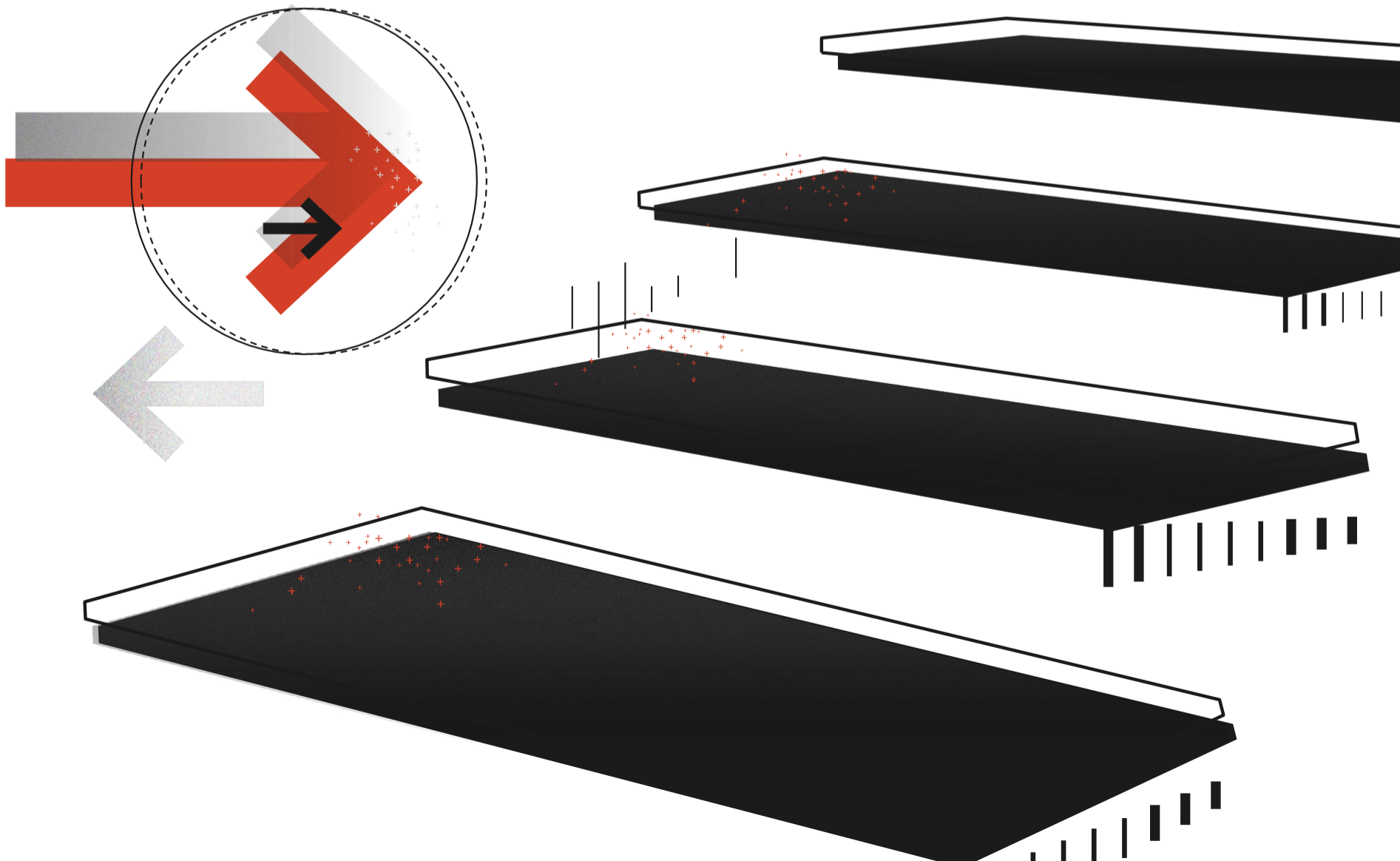
Accelerate response times to clients

Deliver higher quality services and new client experiences

Reduce costs

Onboard clients **faster**

Attract new talent (Millennials)



INNOVATION IS A TEAM SPORT

Build a winning culture.

Innovation can be a key differentiator between market leaders and their rivals. i-worx connects your lawyers so you can transform your firms culture into one that is more agile and better equipped to innovate.

i-worx is here to help.

Learn more and watch the video at www.i-worx.ca

Ready to get started www.i-worx.ca/contact-us