



## FOR IMMEDIATE RELEASE

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### **MetroMSP partners with TOGLcloud to offer Morris County businesses comprehensive cloud solutions**

*As cloud computing becomes mainstream, local IT service providers look for turnkey solutions that help clients eliminate complexity and increased benefits*

**Parsippany, NJ. — (April 22, 2013)** To serve the needs of Morris County and Northern New Jersey businesses in search of simple, turnkey cloud solutions, MetroMSP, a Northern New Jersey information technology consultant and service provider headquartered in Parsippany, has partnered with TOGLcloud to help local businesses leverage the power of the cloud.

According to recent studies, eight out of 10 businesses are already using cloud-based products and solutions, and more than 50 percent of those companies will increase their cloud spending by 10 percent this year.

What Netflix did to the movie rental business is what cloud is doing to the concept of onsite IT- it has changed how we consume and access information technology. No longer do companies need to buy expensive on-site hardware and software that will just need to be upgraded in few years. They simply just need to access and pay for what they consume on the cloud.

As more businesses move toward cloud computing and rely on third-party IT companies to help them effectively employ this technology, the need to review the value to the business and its desired results, and then help them achieve that, becomes important. And MetroMSP is uniquely qualified to do so.

“When we created the TOGLcloud concept, our goal was to first help businesses turn IT into to a profit center by giving them the flexibility and functionality of the cloud through a user-friendly solution,” said David Bennett, President of TOGL. “We also wanted to help traditional IT providers adopt best-of-breed cloud capabilities that would keep them competitive.”

TOGLcloud, which was ranked as one of the World’s Top 100 Cloud Service Providers by Nine Lives Media, offers an integrated cloud solution which delivers an entire network (email, applications, data and more) through one centralized platform powered by secure, enterprise-level datacenters and world-class software & support. By using one single platform, all of a company’s moving pieces work

together to provide a seamless technology environment employees find easy and productive to use.

“There are many different cloud solutions on the market, but TOGLcloud offered a complete solution that helps businesses eliminate the hassle of purchasing onsite equipment and dealing with number of different cloud products that just adds complexity to their workflow,” said Bob Michie, President of MetroMSP. “Instead, one platform answers all their IT needs, and that is the type of service we want to offer to our clients. Our clients can run their programs and access their data anywhere, anytime, from almost any compute device, with performance, reliability and security.”

Leveraging TOGL Cloud’s technology, MetroMSP will help local small and medium businesses smoothly transition to this all-inclusive cloud platform, which will simplify their networks and provide the ongoing support they need. Through TOGLcloud, the enterprise can scale its technology use up and down, monthly, to reflect the changes to the business – with unlimited expansion capability without any capital expenses. Firms get the absolute highest value, most cost effective solution for them.

Transitioning a business’ current network infrastructure to TOGLcloud is a simple, methodical process that includes configuring the network, migrating data, testing and then deploying the network.

#### **ABOUT MetroMSP, LLC:**

MetroMSP is an information technology solution provider headquartered in Parsippany, NJ, serving clients throughout Northern New Jersey. They provide technology solutions for small to medium-sized businesses that help them reduce costs, increase productivity and increase their bottom lines. The experienced, friendly staff works with clients to implement proven technologies that are reliable, secure and cost-effective. MetroMSP provides strategic proactive IT services and strives to become a trusted technology advisor to its business partners. For more information, visit [www.metromsp.com](http://www.metromsp.com) or call 973-404-0190

#### **ABOUT TOGLcloud:**

TOGLcloud allows a business to run entirely in the cloud – all their desktop and server functions and existing software programs – or run as a hybrid with some data and applications in the cloud and others on premise. TOGLcloud’s team has been designing, supporting and selling full cloud solutions for almost 10 years. TOGLcloud is provided solely through TOGLcloud Authorized Partners throughout North America. For more information about TOGLcloud visit [www.TOGLcloud.com](http://www.TOGLcloud.com) or call 800-626-8277.

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