

Software Companies Soar with Cloud Financials.

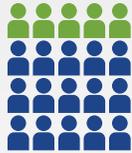
Companies using cloud accounting and financial management software have better visibility into financial performance, improved productivity, and streamlined processes.



Savings:



\$100k+ annually from reduced finance staffing needs



28% reduction in staffing needs to execute IPO



Days trimmed off the global consolidations process

40 HOURS

40 person-hours per month by automating manual processes across entities



Reduced monthly close process **from weeks to days**

80 HOURS

80 person-hours per month from seamless integration with Salesforce.com



\$300k in software acquisition, support, and customization costs

If Guidewire had not used Intacct during its IPO, the finance team estimates they would have needed a 40% larger staff to execute the necessary SEC reporting requirements.

ROI:



ROI:

91%

Payback:

8 months

Average annual benefit:

\$47k



ROI:

532%

Payback:

2.5 months

Average annual benefit:

\$302k



virtual hold technology

ROI:

158%

Payback:

8 months

Average annual benefit:

\$99k

Financial Challenges Overcome:



Manual revenue recognition



Bottlenecked quote-to-cash process



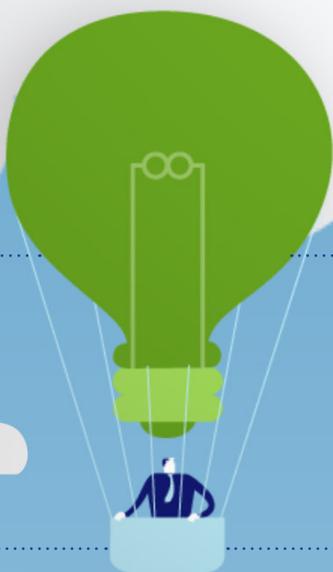
Incomplete view of project financials



Inefficient subscription billing and renewals



Tedious, manual consolidations and close processes



“It frees our accounting staff to spend time on more strategic, value-added activities.”

- Voltage Security

Results:

Real-time financial and operational visibility

“The improved quality of the data [provided by cloud accounting] allows us to spend less time searching for information. People don’t need to ask accounting for data, which increased productivity for everyone.”

-Canto

Accelerated financial consolidation and close processes

“[Cloud accounting] offers the flexibility we need for our multi-entity business and easy integration with our other business applications.”

-The Knowland Group

Streamlined revenue recognition and management

“It used to take our finance team a significant amount of time each month to manage our revenue recognition. Now, I can look at my dashboard for real-time information.”

-OnShift

Streamlined Quote-to-Cash Process

“The ability to integrate with Salesforce offered us tremendous value. Getting the invoices out the door faster means we get paid faster.”

-Bulk TV & Internet

To learn more about cloud solutions for Software & SaaS companies, visit us online at www.intacct.com

