



For Immediate Release

## **CAPSTONE Information Technologies Inc. Named One of Ingram Micro's Fastest-Growing SMB Channel Partners in the U.S.**

*Global Technology Distributor Recognizes Capstone's Achievements and Success in Fourth Annual Ingram Micro SMB 500 List*

**Rochester, NY, July 22, 2015** – CAPSTONE today announced it was named to the Ingram Micro 2015 SMB 500. The annual list recognizes the top 500 fastest-growing Ingram Micro U.S. channel partners serving the small and midsize business (SMB) market. Ranked at number 264, CAPSTONE expanded its business with Ingram Micro Inc. (NYSE: IM) by more than 37 percent in the past three years.

“The secret sauce to delivering a great service is customer service. At CAPSTONE, we have made it a mission to provide our clients with extraordinary customer service. This has helped our company to achieve double digit growth year after year. We are thrilled to be named on the Ingram Micro SMB 500 list because it validates our company’s success at a national level,” says Sitima Fowler, Co-CEO of CAPSTONE.

As part of the SMB 500, CAPSTONE earns industry-wide recognition for its growth, continued success and commitment to service excellence.

“The Ingram Micro SMB 500 is comprised of IT service providers and solutions experts who specialize in the business IT needs of SMBs and know how to use technology and IT services to build advantage and solve for the best business outcome,” said Darren Gottesmann, director, SMB sales, Ingram Micro. “We’re honored to recognize CAPSTONE’s success and applaud its continued growth with Ingram Micro.”

The Ingram Micro SMB 500 draws performance data on more than 20,000 U.S.-based channel partners supported by Ingram Micro’s dedicated team of SMB IT sales professionals. This year’s list ranks channel partners by the company’s compound annual growth rate between 2012 and 2014. To qualify for consideration, SMB-focused channel partners must have been doing business with Ingram Micro for three full years, as well as meet minimum sales thresholds in the first and last years of the analysis period. The 2112 Group once again collaborated with the Ingram Micro Business Intelligence Center to conduct the research and analysis and determine the rankings.

“This year’s winners are growing faster than the industry average and finding greater success within the SMB,” said Lawrence M. Walsh, CEO and chief analyst of The 2112 Group. “The SMB 500 shows how

consistent execution and collaboration with strategic alliance partners such as Ingram Micro can and will result in accelerated growth, performance and business agility.”

A copy of the 2015 Ingram Micro SMB 500 list can be found [here](#).

More information about CAPSTONE is available at [www.capstoneitinc.com](http://www.capstoneitinc.com) .

### **About Ingram Micro**

Ingram Micro helps businesses *Realize the Promise of Technology*<sup>™</sup>. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at [www.ingrammicro.com](http://www.ingrammicro.com).

### **About CAPSTONE**

CAPSTONE Information Technologies specializes in highly-responsive computer support, IT consulting, and proactive managed services for businesses in Western New York. Capstone is a local Rochester Top 100 company serving the area since 2003.

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### **Press Contacts:**

Sitima Fowler  
Capstone IT  
585-546-4120  
[sfowler@capstoneitinc.com](mailto:sfowler@capstoneitinc.com)

Marie Rourke  
WhiteFox Marketing (for Ingram Micro)  
(714) 292-2199  
[marie@whitefoxpr.com](mailto:marie@whitefoxpr.com)