



KH International, Inc.

www.khinternational.com

Headquartered in Atlanta, GA with locations in
FL, OR, Chile, and China
34 employees

OVERVIEW

KH International specializes in the sourcing, transportation and sales of produce and food products throughout the world. When ASC Group first began working with KHI in 2003, they were a small operation headquartered in a home office in Atlanta, Ga. KHI quickly grew its client base and steadily added employees and computers, until now KHI employs 34 employees throughout the world.

SOLUTION

To help KHI manage rapid growth across multiple time zones and with a variety of office environments, ASC Group has implemented the following solutions over the years:

- Built a private cloud infrastructure with 27 virtual servers hosted in a datacenter to support enterprise applications such as custom SQL database application, Exchange email, and accounting software
- Implemented an international point-to-point IP SEC VPN to provide secure remote access to applications and data
- Implemented a VOIP PBX with Global Unified dial plan to allow KHI employees to connect with each other by simply dialing an extension
- Installed a Fortinet Fortigate 100D firewall at datacenter, and Fortigate 60C units at remote locations to provide secure, reliable Internet connections between offices
- Installed remote software agents to monitor network performance around the clock



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RESULTS

“At this point, we consider ASC Group to be an integral part of our organization,” says Mark Holzberg, VP of Operations for KHI. “I can’t imagine how we would have managed the rapid



CASE STUDY

growth of our company so successfully without ASC's help. The technology lifecycle planning has been especially critical with so many different systems to manage in multiple locations. We now have a defined plan of when and where we will replace aging components and upgrade servers that fits into our annual budget.”

As an Elite Managed Services client, KHI relies on ASC Group to provide ongoing proactive remote monitoring and preventative maintenance of all systems and 24/7 helpdesk support, as well as CIO services and strategic technology planning.

Holzberg says: “We couldn't ask for better service than the team at ASC Group. For example, ASC participates in our annual onsite company-wide meeting to address any issues our team may be having out in the field—at no extra charge. Needless to say, we are customers for life!”

ABOUT ASC GROUP

Founded in 1999, Automated Solutions Consulting Group, Inc. (ASC Group) provides strategic technology consulting services for companies, healthcare facilities, and private schools and churches in metro Atlanta. ASC Group offers a reliable and predictable platform for clients' investments in IT, allowing technology to deliver higher operational productivity. ASC Group provides managed network services and responsive, consistent technical support.

For more information, contact ASC Group at (770) 924-9833 or visit www.ascgrp.com.