



Alpha Tech

"News about IT Technologies that can help your business prosper"

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Is Your Current Phone System Eating Up Your Profits and Causing You More Problems Than It's Worth?

How Our Sangoma Phone System Will Save You Thousands On Your Phone Bill And Give You MORE Features And Flexibility

If you have outgrown your current phone system and are spending more than \$200 per month on phone service, repairs and maintenance, listen up.

Thanks to our new Sangoma Phone System, we can help you save a considerable amount of money AND give you more features and flexibility to support customers, drive sales and manage calls throughout your office.

Here Are 5 Big Reasons Why Dozens Of Our Clients Are Trading In Their Current Phone System For Sangoma

1. **Drastically reduces your phone bill.** If you have multiple offices, or even remote workers, Sangoma's new voice over IP technology integrates your data and voice networks to drastically reduce long distance and lease line charges you are currently paying.
2. **Eliminates expensive technician visits.** Sangoma's system was built so you could easily maintain it in-house with a few simple mouse clicks. No more waiting around for high-priced technicians to show up or paying high service call fees.
3. **FREE voice mail, auto attendant, call processing, automatic call distribution.** If you've ever bought any other vendor's system, you know they charge a lot more for the extras already included standard in this system.
4. **The Sangoma System is 25%-85% LESS expensive than other well-known phone systems** such as Avaya, Nortel, and Cisco to name a few.
5. **We offer the INDUSTRY'S ONLY 100% MONEY BACK GUARANTEE.** If you are not happy with your new phone system, we will come back out, remove the system we installed, set your old system up, and refund your entire purchase price for up to one full year. That's how confident we are that you'll LOVE this system.

Free Phone Audit Shows You How To Save At least \$1,000 This Year Or I'll Donate \$100 To Your Favorite Charity

I'm so confident that I can help you save money with our new phone system that we're willing to make you the following good natured bet:

If you currently have an old PBX legacy system, sign up to receive a **Free Phone Audit** and I'll personally come out to your office and do a complete communications analysis for your company. **At the end of our audit, we'll summarize our findings and show you:**

- ✦ Exactly how much money you could save by trashing your current system and upgrading to our Sangoma Phone System.
- ✦ How you can avoid common phone problems like voice mail limitations, dropped or missed calls, and "voice mail jail."
- ✦ Overlooked ways to improve customer service without overloading your front desk.

Ultimately, if I can't show you how to save at least **\$1,000 this year in unnecessary phone support costs, long-distance fees and lost productivity**, we'll gladly buy make a donation of \$100 to your favorite charity in your name.

 **Sangoma**



Get More Free Tips, Tools, and Services At <http://www.alphanetsolutions.com>
Or call 508-797-0629

Unified Communications from Sangoma

Unified Communications: What's uniquely better about Sangoma's architecture? All other voice and communications solutions are either on-premise or hosted in the cloud. There are advantages and disadvantages to each approach.

Sangoma delivers the benefits of both, while resolving their respective problems. We call it our Blended Architecture because it combines an on-premise Cloud Communication Manager with a suite of cloud-based services—hosted at highly-reliable, redundant data centers—to create a complete, feature-rich communications system.

Sangoma's award-winning, patent-pending cloud architecture overcomes the quality and reliability limitations of other technologies.

- Self-monitoring capabilities with guaranteed 99.999% reliability
- High quality, cost savings, flexibility and ease of use
- Features set in the cloud, such as voice mail, auto-attendants, find-me/follow-me call routing, conference calling and ring groups
- One provider, one monthly bill, one number to call for service. A seamless "it just works" experience

On Premise

The on-premise portion of the Sangoma system is the StarBox Cloud Connection Manager, a self-contained digital communication device. There are several StarBox Cloud Connection Manager models for different sized business offices. All models are compact and energy efficient; the smallest draws only 6 watts of AC power. The StarBox Cloud Connection Manager operating software runs from flash or solid-state disk memory, so there's no spinning hard drive to wear out or fail unexpectedly.

The StarBox Cloud Connection Manager connects over the Internet to Sangoma's Constellation network. As its name implies, Constellation utilizes an array, or constellation, of call routing nodes and data centers, distributed across the country. The

Constellation technology continually collects data about the performance of each node, as well as the performance of the Internet traffic surrounding each node. It then uses data collected from the nodes to determine the best call routing to use for each call placed on every Sangoma customer system.

Constellation assures users of the best possible call quality by dynamically determining the best route for calls to take as they traverse the Internet. The result is crisp, clear audio on every call, with no distortion, echo or delay.

In the Cloud

Our suite of cloud-based services is hosted at data centers in highly secure facilities, with redundant power, redundant Internet connectivity and strict security measures. The data centers contain servers for cloud-based voice mail, audio conferencing, automated attendants and other system features. Everything is continually monitored to minimize downtime and maximize call quality. Standard Sangoma system features include:

- Auto attendants, call queues and ring groups
- Best-in-class multiple location operation; call centers and hunt groups can span multiple office locations
- Remote (off-campus) phones and PC, Mac, and iPhone based softphones operate the same way as local extensions
- System wide conference calling with optional password protection
- Find Me/Follow Me roaming keeps users reachable, even outside of the building
- Dynamic line allocation reduces monthly costs; line bursting adds additional lines on the fly when needed for overflow traffic
- Simple, easy to use interface for end users; easy to use interface for end users; easy web-based configuration for system managers

Made for More Productive Businesses

Our solution is ideal for businesses with multiple locations, off-campus users and more complex communication needs. Our customer retention rate of 99.6% is the highest of any provider and we have tens of thousands of satisfied customers across North America.