TRADITIONAL BACKUP VS. INTELLIGENT BUSINESS CONTINUITY

Traditional backup methods, such as tape, disk, or online only, are no longer sufficient. In fact, leading edge business owners are finding them unacceptable, due to their inability to recover data quickly and mitigate downtime. Technological innovations have established a comprehensive new standard, Intelligent Business Continuity (IBC). Only an IBC solution will ensure data protection, data security, instant recovery, mitigate downtime and ensure continuity.

TRADITIONAL BACKUP	INTELLIGENT BUSINESS CONTINUITY
Can take weeks to recover data after a disaster occurs, if the data is recoverable	Downtime after a disaster is reduced to hours, minutes, or even seconds
High risk of failure due to heavy manual administration: 58% of downtime is due to human error[1]	Fully automated backup process—very little manual management required
Difficult to test if a backup is working properly	Automated screenshots are taken of each image-based backup, to verify a successful backup
Time consuming and expensive to make a copy of, and store, backups in multiple locations. 61% of SMBs still ship tapes to an off-site location[2]	Each image-based backup is automatically saved in multiple loca- tions for redundancy; local appliance and secure data centers
Backup speeds are slower	Quick and efficient transfer of files to off-site data centers, even with low bandwidth or busy networks
Difficult to prioritize important data, files and applications	Critical data can be prioritized, to be transferred offsite first
Physical to virtual conversions can be time consuming and have a high failure rate	Instant virtualization in mere seconds, due to both proprietary tech- nology and already saved VMDKs
Data and backups are at risk when based in only onelocation, either local OR in the cloud	Avoid risk of downtime from a local disaster, as backups are stored in both local device AND secure cloud
Limited options for encrypting data, may not pass industry regulations (i.e., HIPAA, SOX)	AES 256 and SSL key-based encryption ensures data is safe both at rest and in transit, to meet industry regulations (ie. HIPAA, SOX)
Tape failure rates can exceed 50%	Minimal risk of corrupted backups or data loss
Potential for theft of loss of media	Off-site backups stored in SSAE16 Type II data centers, ensuring security
Perceived cost savings are deceiving–average cost of downtime is $163,674 per hour[3]	The ability to keep your business running in the event of disaster has immeasurable value

1. "Enterprise Data and the Cost of Downtime," IOUG, July 2012
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2. InformationWeek
3. Aberdeen Group

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