



Case Study

Stein deVisser & Mintz Enjoys A Long and Productive Relationship with Krantz Secure Technologies



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Case Study

Krantz Secure Technologies has provided high quality and consistent networking solutions to Stein deVisser & Mintz for over two decades, allowing them to focus on their core business without having to worry about their IT.

Stein deVisser & Mintz, P.C. is one of New York City's top accounting firms. They offer the intimacy of service that a small firm provides to its clients, while at the same time possessing the comprehensive expertise of a much larger company. They are frequently required to work closely with their clients on matters as important as deciding how to buy or sell a business and as small as how to choose a mortgage. They have the knowledge and resources to help their clients grow and succeed financially and professionally.

Due to the tailored nature of their accountancy business, Stein deVisser & Mintz needs their network to be 100% reliable. Their employees require remote access at any time of the day from anywhere in the world, so it is imperative that their files and systems are always accessible. Managing Partner Keith deVisser explains, *"All the work we do is in the Cloud. If our technology isn't working, we're not working and we bill by the hour so it's a direct cost to business. Not only do we need our technology to work, but we need it to work at all hours of the night. We're accountants and during tax season we require 24/7 access, it's an incredibly busy time."*

The Situation: A top New York accounting firm requires a flawless and accessible network

Stein deVisser & Mintz has partnered with Krantz Secure Technologies for over 20 years. During their time together, Krantz has provided dependable, secure networking and fully managed their IT infrastructure. deVisser enthuses, "We've never been down. That sounds unbelievable but I'm dead serious: Our systems and network have never been down."

Krantz has kept Stein deVisser & Mintz up-to-date with cloud-based services allowing them to work from anywhere at any time.



Stein deVisser & Mintz

deVisser explains how important this is to their businesses, *"We need the capability to work across different time periods and time zones. For example, I was in Brazil on vacation, our client needed something, we needed access to their data and Krantz has made that remote access possible."*

deVisser points out the massive benefits of their long-term partnership with Krantz, *"They're our tech wizards and they take care of everything."* He continues, ***"I know it's not actually magic. They do a lot of monitoring work and have a proactive approach, but they keep everything up and running perfectly for us and we don't even have to think about it."***

The Solution: Relying on Krantz for technical proficiency and a firm understanding of their client's IT needs

deVisser says, *"Krantz keeps us up and running at all times. Whatever the wizard is doing behind the curtain, we love it."*

To this day, Krantz provides Stein deVisser & Mintz with vital services such as:

- ✓ **Security Solutions, including Monitoring and Maintenance**
- ✓ **Office 365 Management, Encryption and Backup Services**
- ✓ **Consultation Services for Technical Issues**

deVisser recommends Krantz without hesitation. *"They understand our business needs. They listen and come up with the right solutions and take care of everything so we can focus on our clients."*

Krantz Secure Technologies understands their clients and tailors the right support and solutions to fit their needs and business goals.

Contact us right away at (212) 286-0325 or Sales@KrantzSecure.com for the very best in network services.



Want the Top IT Company in NYC In Your Corner?



**Contact us to schedule a no-obligation and no stress
consultation with the team at Krantz Secure Technologies.
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