Grove | Cloud Intelligence

Getting Serious about Cloud-to-Cloud Backup

RANSOMWARE RECOVERY | LICENSE DEPROVISIONING | MISSION CRITICAL RESTORES

Gett is a ridesharing app with drivers in over 120 cities. It is the largest on-demand car service company by revenue in Europe and is being used by more than 20,000 companies worldwide. It's safe to say Gett is up to something big. When the company began storing data in the cloud, they chose to protect their critical data with SaaS Protection to ensure they were safe from unexpected data loss. We're happy to tell their story.

Danny Michael, Gett's Global Head of IT, inherited cloud security and management for G Suite, an important tool for business continuity. Since then, they've learned some hard lessons. Lesson one: When ransomware hit his stack and synced to their cloud, the company was instantly locked out of important G Suite data. Thankfully, SaaS Protection for G Suite had been implemented and the company was able to get back up and running within minutes. Lesson 2: When a project manager accidentally deleted a year's worth of work for a product that was on the verge of launching, SaaS Protection was the "un-do button" that saved the day. Upon reflecting on these two mission critical events, Michael said, "There's a difference between having a backup solution and having a backup solution that works. Everyone feels safe with G Suite and Office 365. They think Google and Microsoft have their backs. It's a hard lesson to learn that it does not."

Gett also leverages SaaS Protection to back up 2,000 archived seats, saving the company thousands in license fees. Michael explained, "In a startup world, employees come and go. Licenses - they're expensive - but the data is priceless. SaaS Protection allows us to deprovision licenses without losing the data on a monthly basis, and easily provide it to whomever needs it."

Michael evaluated a few other options on his search for a cloud-to-cloud backup platform but in the end, SaaS Protection was the clear and evident choice. Why? First, his data is automatically backed up three times daily, which was a necessity for Michael. Second, he can pick and choose which licenses he wants to backup. Third, data is stored in Datto's private cloud. All data centers are built and managed by a single backup and business continuity company. This leads to the final competitive advantage - price; Datto is not a 3rd party dealer. Everything is done in house keeping the overhead significantly lower, and the savings get passed on to the user.

Danny smiled when mentioning his Customer Success Manager was a comforting additive during and after the installation process. Support is half the product when it comes to software. Needless to say, Gett is a happy Grove SaaS Protection customer.

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THERE'S A DIFFERENCE BETWEEN HAVING A BACKUP SOLUTION AND HAVING A BACKUP SOLUTION THAT WORKS.

Danny Michael
Global Head of IT

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