

**NORTH AMERICAN
EXCELLENCE
AWARDS**

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AMERICA
2017**

UBISEC SYSTEMS, INC.

BEST IT CLOUD & MANAGED SERVICES PROVIDER - NORTH AMERICA



Best IT Cloud & Managed Services Provider - North America

Ubisec Systems is an IT Cloud and Managed Services company providing cutting-edge, infrastructure based services and solutions to companies of all sizes in an effort to streamline and optimize its customers' operations to become more efficient, productive and ultimately more profitable. Edward Sohn tells us more about the firm's innovative service offering.

Ubisec Systems prides itself on providing the highest quality of services and solutions; as such, the firm partners with industry leading OEMs to help deliver its solutions, which are provided to small to large enterprises, ranging from real estate, to manufacturing, to professional services, to enterprise and government sectors across America, with a strong customer base in California. In order to provide these clients with the very best solutions Edward explains how the firm prides itself on creating solutions that clients actually need.

"Here at Ubisec Systems, our philosophy is that our services should address real client issues. There is no purpose in developing a solution that no one is going to use. As a business owner, you may think that you have the best offering on the market, but if no one finds use for it, then you won't be in business for very long.

"As such, we spend countless hours researching industry trends as well as surveying our clients in an effort to develop the most relevant and useful services and solutions. This is our approach to developing our services. We listen to our customers. We maintain high



standards by focusing on achieving our mission every day. Delivering quality dictates our approach to our work, which entails constant training/learning, company cultural assimilation and individual workers that are committed to success and excellence, both personally and corporately. Fundamentally, excellent people and processes produces success."

Looking ahead, Edward is optimistic about the future for the firm as it seeks to adapt its service offering to meet the ever evolving needs of its clients.

"In order to continue to offer

our clients the solutions we are increasing the capabilities of our NexCloud Cloud Hybrid UC and Collaboration solution to encompass further features that continue to enable our customers for better and quicker collaboration. Web-based, team collaboration is really important to the market right now so our solution will integrate these technologies. Also, we are expanding our security portfolio to include a holistic security protection and response framework using next generation tools, which is a really exciting development for our firm and one which will provide us with many great growth opportunities."



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