CASE STUDIES

Houston company survives IT staff layoff as part of M&A

HOUSTON COMPANY SURVIVES IT STAFF LAYOFF AS PART OF M&A

SITUATION:

A massive industrial contractor in Texas, composed of several subsidiary companies, was preparing for mergers and acquisitions (M&A). But the company had several drawbacks that made it difficult to pull off their growth goals.

Its subsidiaries employed dissimilar technologies that made consolidation a challenge. In fact, some subsidiaries were still using older legacy hardware, making them vulnerable to threats both from outside and within. Speaking of inside threats, several longtime employees, disgruntled by the changes that the company was going through, were able to steal company data due to the inadequate cybersecurity measures that were in place. All this, despite the company spending thousands of dollars on having their technology (infrastructure, IT staff, etc.) fully in-house.

THE TECH TURNAROUND SOLUTION:

To be able to address several things at once, we placed this particular client of ours under the Complete Cloud solution. It provides complete infrastructure from the datacenter to the employees desk, managed security solutions, complete mobility, and 24/7 support. This allowed the Houston company to achieve the following:

- All company data was placed in a secure private cloud, SSAE 18 SOC 2 Type 2 datacenter, complete with backup and business continuity precautions in place. With this setup, the company data is fully secured, making it difficult for any disgruntled employee or a determined hacker to access important files.

- With Complete Cloud, all servers and dedicated employee workstations sit in the datacenter, running all the software; meanwhile, employees use thin clients (or simplified PCs with no hard drives) for their daily work. This setup allows the company to pay on a cost-effective per user, per month plan, and allows their employees to work anywhere an internet connection exists

- Growth to their platform is a simple subscription increase allowing for easy scalability without ever having to buy a new piece of hardware againI This solution enabled the client to grow through mergers and acquisitions.

- Once migration to the platform was complete, the internal IT staff were no longer needed except to focus on their business line applications because the remainder of the IT function was managed buy our IT experts.

With the Complete Cloud solution, the company was able to save 35% of their entire annual IT budget.