

## CIMA RIGHT GOV SOLUTIONS KEY FACTS

- Used by numerous state & local agencies - TX CPA, TWC, OAG, DPS, THC, DIR, and Atos State of Texas
- Create financial value through controlling costs. Leverage Cima's infrastructure expertise to drive efficiencies.
- Protect and extend the life of your investment with a team of experts who understand security and datacenter challenges that agencies face.
- Extend your IT resources by leveraging our technical skills team, often at no cost.

## SOLUTIONS FOR THE PUBLIC SECTOR

**CIMA SOLUTIONS GROUP SERVES GOVERNMENT AGENCIES BY DELIVERING EFFICIENT IT SOLUTIONS BACKED BY DEEP TECHNICAL KNOWLEDGE.**

The various departments and agencies within both state and local governments share a common goal of serving the public. However, they each serve and operate in very different ways and therefore have different challenges and requirements.

The list of IT priorities for state and local governments continually grows, as does their complexity. Cybersecurity, cloud computing, mobility, budget and cost control and data center consolidation are just a few of the growing challenges that agencies are tasked with.

Cima Solutions Group draws on the deep technical skills and agency experience of our team to help state and local governments use technology to serve their communities more efficiently and effectively. We have the right tools, the right partners, and the right people to deliver on target results that drive financial value to state and local governments.





## WHY CIMA

### TECHNICAL EXPERTISE

Cima Solutions Group has deep technical expertise and agency experience with public sector customers in the US. Our team understands the varied challenges they face and brings our understandings of the entire IT infrastructure to help them accomplish their goals.

### CONSULTATIVE APPROACH

Our approach to all IT solutions is consultative. We listen. We listen a lot. While we have top technology partners and get you just about anything you want, we're focused on understanding your unique situation, your challenges, your goals.

### DIR CONTRACT PROCUREMENT VEHICLES

DIR-TSO-2637 - Storage  
DIR-SDD-3998-IBM Products / Services  
DIR-TSO-3429-Cima Software/SAAS  
DIR-TSO-2660-Network Equipment  
DIR-TSO-3359-HPE Products / Services  
DIR-SDD-3854-Law Enforcement Products  
DIR-TSO-3808-Lenovo Desktops/Laptops  
DIR-TSO-3149-Software  
DIR-TSO-3926-Law Enforcement Products  
DIR-TSO-3692 Managed Services  
DIR-TSO-4120 Emergency Preparedness

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## CIMA STATE AND LOCAL GOVERNMENT SOLUTIONS

### CyberSecurity

The need for heightened and integrated cybersecurity grows daily. Today's complex, large-scale IT landscape requires a comprehensive, strategic approach that can both predict and counteract the rapidly evolving threats agencies face. To be on the offensive starts with a strong defensive strategy - to be proactive and neutralize potential risks before they occur. We help agencies design, implement and even manage security solutions to monitor and respond to threat activity.

### Cloud Computing

The benefits of cloud are numerous. The challenge is how to maximize cloud deployments, reduce costs and integrate with existing on-premise architecture. Our cloud infrastructure experts build solutions using private, public or hybrid cloud deployment models to help agencies maximize their resources. We work closely with agencies to realize the benefits of cloud while protecting existing investments. We then put a strategy in place to manage and control the entire IT environment holistically.



John's professional experience includes twelve years at IBM performing various sales and sales duties including Business Unit Executive in IBM's MidMarket sales organization. He served as a Regional Vice President of Sales for Onyx Software, an enterprise CRM software company and General Manager for an IBM Business Partner firm. He started Cima Solutions Group in 2005 with the focus on delivering reliable and efficient IT solutions that create financial value for the clients they serve.

### Hyperconverged Infrastructure

Expert experience transitioning the enterprise from traditional 3-tier Infrastructure to Hyperconverged in order to find financial value and simplify management. A proven track record performing implementation services including installation, configuration, activation, implementation, operational support and skills transfer to several state agencies.

### Disaster Recovery & Planning

Business Continuity / Disaster Recovery Plans come in various forms, each one reflecting a particular set of circumstances and requirements specific to each client. We work closely with agencies to build business continuity plans and disaster recovery solutions that meet or exceed their requirements all with a focus on reliability, efficiency and cost constraints.

### Managed Services

CimaCare is a Managed Services offering which is designed to turn complex and dynamic IT environments into custom, more easily managed solutions. We partner with agencies to help resolve significant pain points within their IT organizations and establish a plan for growth and management.

John Alday  
CEO

