Introduction to Cloud Networking

Company and Product Overview

About Meraki, part of Cisco

Leader in cloud networking: 20,000+ customer networks deployed

- Founded in 2006 at MIT - tradition of innovation and R&D
- 330 employees worldwide

Cloud-managed edge and branch networking portfolio

- Complete line of wireless, switching, security, WAN optimization, and mobile device management products

Cisco acquired Meraki for $1.2 billion, form Cloud Networking Group

- Increase investment in Meraki technology (grow team, R&D)
- Utilize Cisco's reach to bring Meraki to new markets
- No changes planned to pricing, licenses, product roadmap, etc.

Trusted by thousands of customers worldwide:

1STBANK Massachusetts Institute of Technology QUEST SOFTWARE TELMEX ACCOR STANFORD UNIVERSITY

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Recognized for innovation

InfoWorld.com 2012 AWARDS ★★ TECHNOLOGY OF THE YEAR

Trusted by thousands of customers

Education, professional services, healthcare, retail, government, industrial & manufacturing, hospitality

BURGER KING

Sony/ATV MUSIC PUBLISHING

Westfield

UNIVERSITY of VIRGINIA

QUEST SOFTWARE

Applebee's

Gartner Visionary, Magic Quadrant for Wireless LAN

WORLD ECONOMIC FORUM Technology Pioneer Award

TECHWORLD Winner, Mobility and Wireless Product of the Year

NETWORK PRODUCTS GUIDE HOT COMPANIES 2011 Winner, Best Product Wireless Solution

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An integrated solution for new IT challenges

1 billion iOS & Android devices

HD video and rich media

New business opportunities

Integrated mobile device management

Layer 7 application shaping

Analytics and user engagement

A complete solution out of the-box:
No extra hardware, software, or complexity

Bringing the cloud to enterprise networks

Meraki MR
Wireless LAN

Meraki MS
Ethernet Switches

Meraki MX
Security Appliances

Meraki SM
Mobile Device
Management

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Intuitive browser-based dashboard

MR wireless access points

Feature highlights

BYOD policies

Application traffic shaping

Guest access

Enterprise security

WIDS / WIPS

Mesh routing

6 models including indoor/outdoor, high performance and value-priced

Enterprise-class silicon including PoE, voice/video optimization

Lifetime warranty on indoor APs

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MX security appliances

Feature highlights

Zero-touch site to site VPN

WAN optimization

NG firewall

Content filtering

WAN link bonding

Intrusion detection

6 models scaling from small branch to campus / datacenter

Complete networking and security in a single appliance

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MS access switches

Feature highlights

Voice and video QoS

Layer 7 app visibility
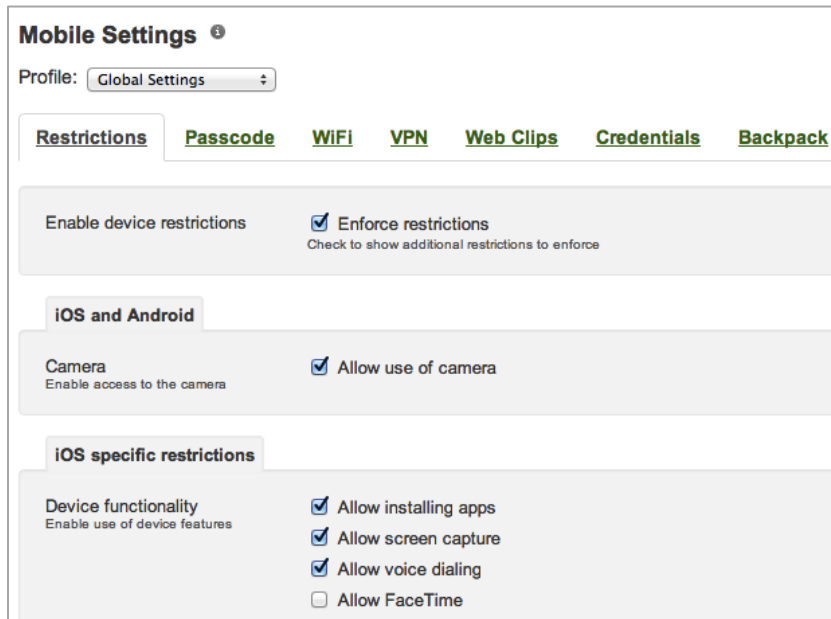
Virtual stacking

PoE / PoE + on all ports

Enterprise security

Layer 2/3 Gigabit switches in 24 and 48 port configurations with available PoE

Enterprise-class performance and reliability including Gigabit non-blocking performance, 802.3at/af PoE on all ports, 10GbE uplinks, and voice and video QoS

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Systems Manager MDM

Feature highlights

Centralized app deployment

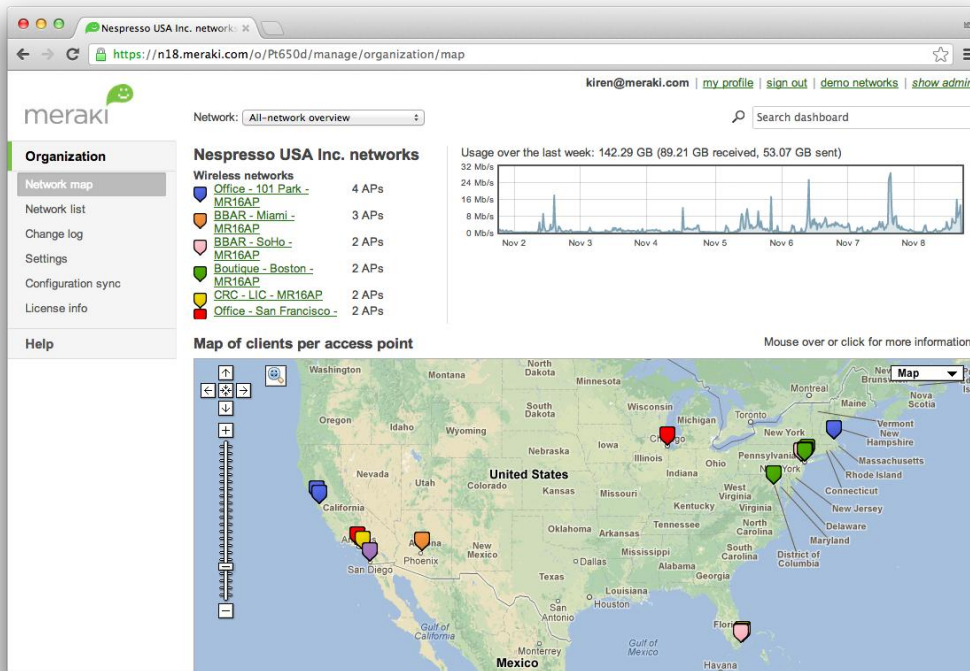Device security

Rapid provisioning

Backpack™ file sharing

Asset management

Device Management controls iOS, Android, Mac, and Windows devices

Cloud-based - no on-site appliances or software, works with any vendor's network

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Nespresso: Modernizing customer experience

> "Before, if we needed to check a port, we had to go on site. Now I can do anything from the dashboard."

Yezid Acosta, North America IT Manager, Nespresso

Next-gen retail experience with guest WiFi, mobile PoS, video displays

– Meraki wireless, switches, and security appliances across 22 retail stores and HQ

– Intrusion detection and prevention (IDS / IPS) maintain PCI compliance

– Systems Manager configures, tracks, and secures mobile terminals
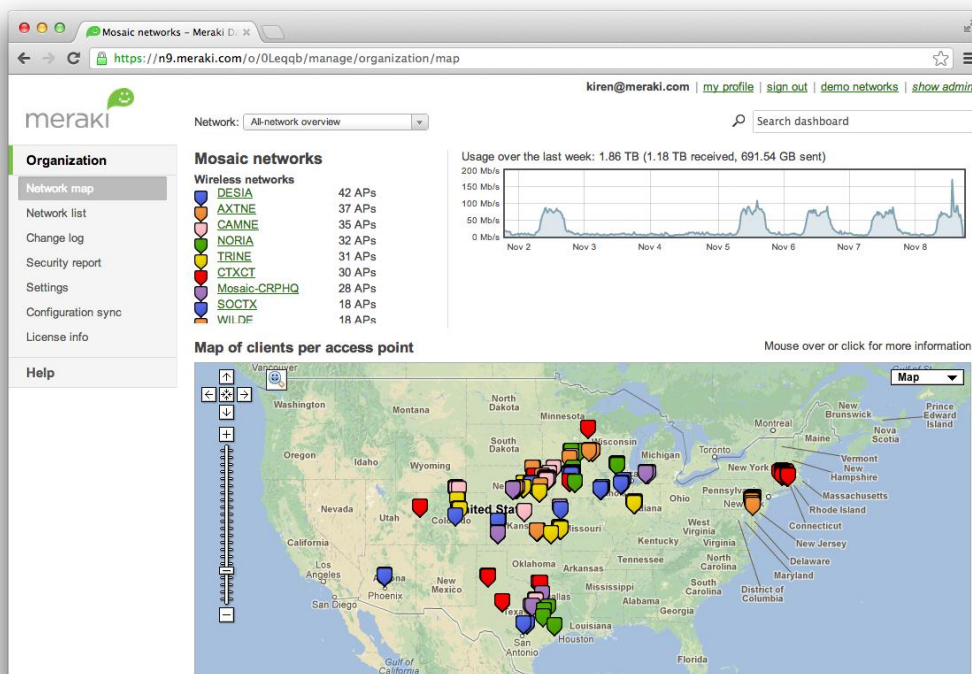
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Accor Hotels: Lowering operational cost
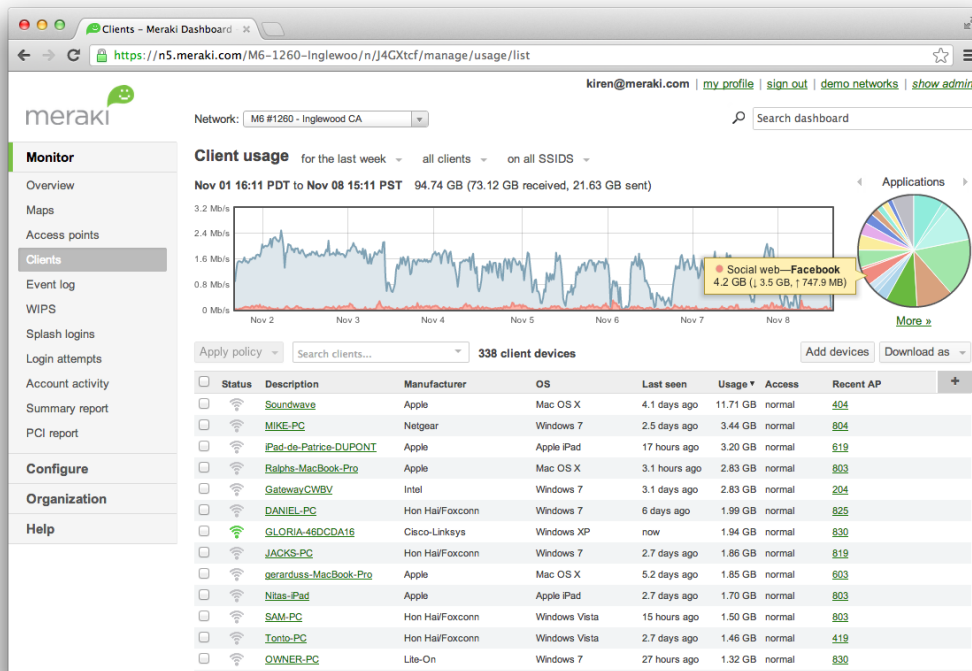
> "Our customers depend on WiFi. With high speed 802.11n, our customers can count on performance."

Jim Amorosia, CEO, Motel 6 and Studio 6

10,000 AP wireless deployment with zero dedicated staff

– 70,000 room, 620 property network, 35k users each week

– Entire network managed through single dashboard

– Nationwide deployment completed in under five months

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Mosaic: Scalable security with lean IT

"The Meraki solution has provided us with a secure, centrally managed distributed network."

Daniel McDonald, Systems Integration Manager, Mosaic

HIPAA-compliant WiFi, switching, and security

– 5,000 employee non-profit with 40 facilities across 11 states

– Centrally manage 300 wireless APs, 40 security appliances, and switches

– Small IT staff enables HIPAA-compliant wireless EMR, guest WiFi

Try Cisco Meraki for free

- Try Meraki on your network

- Sets up in 15 minutes

- Technical support available at no cost

Free trials available at
meraki.com/eval

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Free APs for IT professionals

Cisco Meraki 802.11n AP with 3-year
cloud management license

Eligibility details at meraki.com/freeap