

Marketing Technical Services (MTS) – Taft, Louisiana (near New Orleans) or Home Office Environment

Galata Chemicals is a specialty chemical company manufacturing and marketing additives primarily used in PVC applications around the world. The business has been established for over 40 years with manufacturing and sales globally and became an independent Private Equity owned company in May of 2010.

Job Scope

Reporting to the VP of Technology, the **MTS** position is responsible for technical service, new product and formulation development, providing technical support and participating in customer trials. Note: Position location is flexible. Position may be physically located at the manufacturing site in Hahnville, LA (New Orleans area) or remotely in a home office environment.

- Provide technical support to PVC heat stabilizer product lines.
- Provide recommendations for product optimization and improvement in specific PVC compounds and applications.
- Devise procedures for evaluating, improving and making the heat stabilizer products
- Establish product performance objectives and utilize the design of experiment methodology to execute the product development projects for meeting the objectives
- Prepare and coordinate shipment of new product samples
- Arrange and conduct on-site customer trials of existing and new products
- Prepare, conduct, and support commercial launch of new products and applications at customer sites.
- Provide technical support and product recommendations; troubleshoot customer processes and formulations.

Candidate Profile

- BS in Chemistry, Polymer Science or Chemical Engineering; Master of Science preferred.
- Ten+ years of experience in providing technical service and product development in support of PVC heat stabilizers and other additives
- Hands-on experience and track record in new product development and optimization, chemical analysis, formulation development and testing of PVC heat stabilizers and other additives; proficiency in using laboratory equipment
- Knowledge of polymer processing equipment and expertise in PVC compounds used for various applications
- Advanced data interpretation skills
- Demonstrated ability to work independently and in teams and deliver projects on deadlines and manage multiple projects and priorities effectively; detail-oriented; acts with a sense of urgency.
- Demonstrated ability to organize and manage complex projects and develop strong customer relationships is required; Analytical and problem solving skills are required.
- Excellent communication skills; proficiency in preparation and delivering PowerPoint presentations to customers and at the industry conferences

Employment and Compensation

- Galata Chemicals is an Equal Opportunity Employer offering a competitive compensation package including benefits.

Contact

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