

## Things to Know Before Buying New Computers and Hardware



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At some point every piece of computer equipment will fail. All technology has a set lifecycle. This lifecycle manifests itself as a gradual decline in the equipment's performance and capabilities. Manufacturers call it the MTBF – or "Mean Time Between Failures." Knowing this, why would any business choose to invest large sums of money upfront when they don't have to?

Hardware as a Service from myIT.com offers an organization the ability to maintain a technology environment with all of latest state-of-the-art equipment without having to make large upfront capital investments.

#### HARDWARE THAT REDUCES CAPITAL EXPENSE

Hardware consumes about one-third of IT budgets for small and medium businesses. It would make sense to keep your hardware for a longer period of time. However, that's not a practical cost-saving measure. Outdated technology and



hardware can actually cost your organization nearly 1.5 times more than maintaining newer computer equipment and technology.

Instead of buying new equipment, Hardware as a Service from myIT.com offers brand new hardware and IT infrastructure for a flat monthly fee. Not having to invest heavily in new equipment upfront allows your business to use those savings elsewhere.

#### HARDWARE THAT PROVIDES INSTANT SCALABILITY

An organization won't need the same number of computers, communications equipment, servers, or anything else in the realm of hardware every day. There will be times when fewer pieces of hardware are required and moments where more will be necessary to keep up with a hiring surge or uptick in new client acquisition. You'll want the ability to scale up or down as needed, in an effort to maximize your IT budget.

### BETTER TROUBLESHOOTING, MAINTENANCE, AND SECURITY

Hardware as a Service is a proactive service model by nature. A reliable IT partner like myIT. com delivers a high level of service integrity and operational reliability. Your organization will receive contact with a dedicated team of IT experts and proactive, ongoing support as much as your business needs. Hardware as a Service from myIT.com doesn't stop there, it also provides replacement equipment as needed and provides new, state-of-the-art technology as upgrades become available, increasing security. Oftentimes, newer IT hardware and equipment includes software and other updates that detects and protects your company from the latest security threats.



#### **GET IN TOUCH**

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