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FOR IMMEDIATE RELEASE:

XPERTECHS Negotiates New WAN & VoIP Agreement On Behalf of The Law Offices of Peter G. Angelos

Ellicott City, Maryland – February 1, 2017 –XPERTECHS recently assisted long-time customer, The Law Offices of Peter G. Angelos (Law PGA) in negotiating a new WAN and VoIP agreement with Fusion. The new WAN and VoIP infrastructure will replace an aging NBX system that had reached end-of-life.

The Law Offices of Peter G. Angelos realized it was time to upgrade their current system and reached out to XPERTECHS to act as their vCIO during the entire process. XPERTECHS created a thorough RFP and sent to multiple VoIP vendors for the opportunity to bid on the project. XPERTECHS assisted Law PGA in scheduling interviews with the vendors competing for the project, and also reviewed their proposals and consulted with LawPGA on the best options based on the products proposed and cost. In the end, Fusion was selected to upgrade the WAN and VoIP system.

“We were thrilled that Law PGA asked us to assist in helping find the right solution for their organization.” said Michael Mellott, President of XPERTECHS. “Our expertise not only lets us look at projects from a technological view, but also a business standpoint. This is what allows us to offer our vCIO services to help customers like Law PGA negotiate the right technology related agreements for their organizations.”

XPERTECHS offers their vCIO service as part of their managed services solution, XperCARE. The Law Offices of Peter G. Angelos has been utilizing XperCARE to support the technology that is in place across their organization.

About XPERTECHS

XPERTECHS is a Microsoft Gold Partner offering a full range of services including Microsoft network solutions, LAN and WAN connectivity, Proactive IT Managed Services (XperCARE), Cloud Solutions (CLOUD XPERIENCE), Office 365 Implementations, and Network Security. Their focus is on delivering high quality Networking, Proactive Management, IP Telephony and Internet Solutions that are critical to solving information needs of their clients.

XPERTECHS provides installation and support of networks, servers, workstations, PCs, firewalls, routers, switches and vCIO services. The company renders on-site and remote support through their XperCARE Managed Services offering.

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