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XPERTECHS Named One of 2017 Tech Elite Solution Providers by CRN®

ELLICOTT CITY, MD - March 27, 2017 – XPERTECHS announced today that [CRN®](#), a brand of [The Channel Company](#), has named XPERTECHS to its 2017 Tech Elite 250 list. This annual list honors an exclusive group of North American IT solution providers that have earned the highest number of advanced technical certifications from leading technology vendors, scaled to their company size.

To compile the annual list, The Channel Company's research group and CRN editors work together to identify the most customer-beneficial technical certifications in the North American IT channel. Solution providers that have obtained these elite designations—which enable them to deliver premium products, services and customer support—are then selected from a pool of online applicants.

"XPERTECHS is committed to delivering world-class IT solutions to our customers to improve their business performance, productivity and profitability," said Michael Mellott, President, XPERTECHS. "Our solutions leverage the training, education and certifications of our technical team, bringing our IT expertise together with best-in-class infrastructure, industry-leading software and cloud platforms – all focused around our customers' success. To be named by CRN as a Tech Elite 250 solution provider is a validation of our customer-centric philosophy, and an honor for the XPERTECHS Team."

"This exclusive, ambitious group of solution providers boasts some of the most advanced IT certifications available from top technology suppliers," said Robert Faletra, CEO, The Channel Company. "They have adapted impressively to major changes in the IT channel, especially the shift to a more services-driven market, by expanding their skill sets and sharpening both their technical and customer service expertise. Congratulations to our 2017 list, whose robust investment in their organizations has earned them yet another elite designation—the CRN Tech Elite 250."

Coverage of the Tech Elite 250 will be featured in the April issue of CRN, and online at www.crn.com/techelite250.

About XPERTECHS

XPERTECHS is a Microsoft Gold Partner company offering a full range of services including Microsoft network solutions, LAN and WAN connectivity, Proactive IT Managed Services (XperCARE), Cloud Solutions (CLOUD EXPERIENCE), Office 365 Implementations, and Network Security. Their focus is on delivering high-quality Networking, Proactive Management, IP Telephony and Internet Solutions that are critical to solving information needs of their clients.

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About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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