



Contacts

Scott Regan	Melanie Valazak
UBM Channel	HillSouth
508 416 1186	843 292 9070
Scott.Regan@ubm.com	Melanie.valazak@hillsouth.com

HillSouth Named to CRN's 2012 Fast Growth 100 List

Annual List Recognizes the Fastest Growing Solution Providers over the Past Two Years

Florence, South Carolina, September 25, 2012 – HillSouth iT Solutions, today announced that it has been named by UBM Channel to the 2012 CRN Fast Growth 100 list. The annual list features the fastest-growing solution providers in the technology industry based on two years' growth of net sales from calendar year 2009 to calendar year 2011. HillSouth grew 332 percent based on its relentless focus and innovation in the healthcare technology space focused specifically on the needs of both not for profit and for-profit health centers and clinics.

Fast Growth 100 companies are considered some of the best and brightest of the channel— companies that have managed to fight strong economic headwinds to achieve impressive revenue growth over the past two years.

“Posting revenue growth of any sort is something to be proud of in the shadows of a recession,” said Kelley Damore, VP, Editorial Director for UBM Channel. “But the companies on CRN's Fast Growth 100 list have experienced phenomenal increases in revenue over the past two years. Getting there is a combination of hard work and an ability to truly understand customers' needs. These companies represent the strength of the channel today and hope for a stronger tomorrow. We congratulate HillSouth for continuing to grow and succeed in spite of recent global economic turmoil.”

“We are excited to be ranked for the first time in this CRN Next-Gen 250 list and look forward to continuing our long standing commitment to industry-leading innovations for the benefit of our expanding customer base” said Robby Hill, Founder and CEO of HillSouth.

For more information on the event or to see a sample of the companies named to the list please visit www.crn.com.

About HillSouth: HillSouth was formed in 2001 and is a privately-held technology consulting firm based in Florence, South Carolina, and servicing clients all over South Carolina. It has experienced professionals focused on delivering business solutions built on a strong technological foundation. HillSouth practices strategic technology consulting services in a wide range of industries all over South Carolina. The company has been recognized as a winner of the South Carolina's Workforce Partnership award and the SBA's Young Entrepreneur of the Year award for the Southeastern USA.

About UBM Channel: (www.ubmchannel.com)

UBM Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, UBM Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing



partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. UBM Channel is a UBM company. To learn more about UBM Channel, visit us at www.ubmchannel.com.

UBM plc (www.ubm.com)

UBM plc is a leading global business media company. We inform markets and bring the world's buyers and sellers together at events, online, in print and provide them with the information they need to do business successfully. We focus on serving professional commercial communities, from doctors to game developers, from journalists to jewelry traders, from farmers to pharmacists around the world. Our 6,000 staff in more than 30 countries is organized into specialist teams that serve these communities, helping them to do business and their markets to work effectively and efficiently. For more information, go to www.ubm.com

###