BOI's Investment Promotion Policy Related to Concessions



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Focus of Current Investment Promotion Policies



- Research and development
- Targeted industries/services
- Value-added creation

Productivity Enhancement

- Upgrading of existing companies
- Development of SMEs



People

- Human capital
- Foreign talents

Development of targeted areas

- Eastern Economic Corridor (EEC)
- Border Special Economic Zones
- Deep South
- Disadvantaged areas







Activity-based Incentives



Bio Industries



Advanced Manufacturing



Basic & Supporting Industries



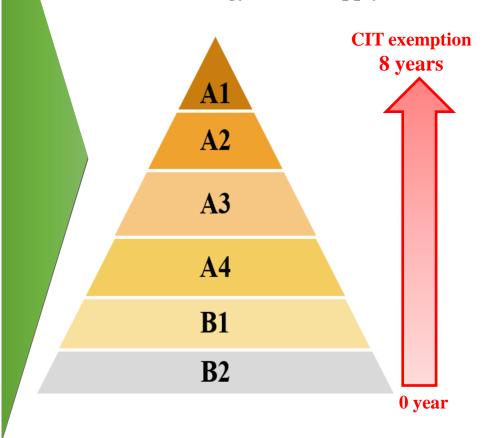
High Value Business & Service



Creative & Digital Industries

Incentives

Incentives are largely based on several key factors i.e. level of technology, role in supply chain







Dashboard of Activity-Based Basic Incentives

	Exemption of Corporate Income Tax	Exemption of Import Duty on Machinery	Exemption of import duty on raw material imported for use in production for export	Non-tax
A1	8 years (No cap) + Merit	✓	✓	✓
A2	8 years + Merit	✓	✓	✓
A3	5 years + Merit	✓	✓	✓
A4	3 years + Merit	✓	✓	✓
B1	0 year + Merit (max 3 years)	✓	✓	✓
B2	-	-	✓	✓









Forms of PPP Covered by the Investment Promotion Scheme

- Build-Transfer-Operate (BTO)
- Build-Operate-Transfer (BOT)
- Build-Own-Operate (BOO)

The concession project which will be operated by private sector and transferred to a state enterprise







Criteria for Project Approval for Concessions

BTO and BOT

Process:

- 1. The state agency, which is the owner of the concession project, needs to submit for BOI's consideration <u>before</u> start announcing for bidding and must state clearly in the Term of Reference (ToR) BOI privileges that the private sector could receive.
- 2. The company winning the concession is required to submit an application as well.

Criteria:

- The BOI will use normal investment criteria for project approval.

BOO

No prior in-principle approval is required.

Note: The Board's criteria is based on the Cabinet's decisions dated May 25, 1998 and November 30, 2004.







Examples of Eligible Activities Related to Concessions

Activities	Conditions	Tax benefits
7.1 Public utilities and basic services7.1.4 Loading/unloading facilities for cargo ship	 Must be approved by relevant government agencies Must use modern technology approved by the Board 	A3 (CIT exemption 5 Years with cap)
7.3 Mass Transit 7.3.1 Rail Transport	Must be approved by relevant government agencies	A2 (CIT exemption 8 Years with Cap)

Note: The cabinet may consider awarding BOI incentives to concession project under other eligible activities, such as 7.1.5 Commercial Airports (Condition: Must be approved by relevant government agencies, Tax Benefits: A2)







Non-Tax Incentives

- Right to own land
- Facilitation regarding visas and work permits





Promoted Concession Project under Activity 7.1.4 Loading/unloading facilities for cargo ship

Projects Approved for Laem Chabang Port

No.	Company's name	Project
1.	HUTCHISON LAEMCHABANG TERMINAL LTD.	Loading/Unloading Facility 1,770,615 TEU
2.	LCMT COMPANY LIMITED	Container Terminal 1,235,680 TEU
3.	LCB CONTAINER TERMINAL 1 CO., LTD.	Loading/Unloading Facility 946,987 TEU
4.	LAEMCHABANG INTERNATIONAL RO-RO TERMINAL LTD.	Container Pier 3,194,000 UNITS Loading/Unloading Facility 3,719,000 Tons Loading/Unloading Facility (Container) 50,000 TEU
5.	EASTERN SEA LAEM CHABANG TERMINAL CO., LTD.	Container Terminal 244,800 TEU
6.	THAI LAEMCHABANG TERMINAL CO., LTD.	Loading/Unloading Facility (Container) 550,000 TEU Loading/Unloading Facility 150,000 Tons
7.	LAEM CHABANG INTERNATIONAL TERMINAL CO., LTD.	Loading/Unloading Facility (Container) 983,000 TEU Warehouse (Container) 44,950 Square Metres







Promoted Concession Project under Activity 7.3.1 Rail Transport

Project Approved in 2017

No.	Company's name	Project
1.	EASTERN BANGKOK MONORAIL COMPANY LIMITED	Yellow Line MRT Ladprao - Samrong Road (Total Distance: 30.4 km.)
2.	NORTHERN BANGKOK MONORAIL COMPANY LIMITED	Pink Line between Kasai - Min Buri (Total Distance: 34.5 km.)
3.	BANGKOK EXPRESSWAY AND METRO PUBLIC COMPANY LIMITED	Chaloem Ratchamongkhon Line (Blue extension line) MRT - Bangkae And Bangsue-Tha Phra. (Total Distance: 27.0 km.)
4.	BANGKOK MASS TRANSIT SYSTEM PUBLIC CO., LTD.	Green Line BTS Sukhumvit Line and Silom Line (Total Distance: 14.5 km.)







- Thank you -





