

NTT Communications Thailand Introduction

July 2nd, 2013

Tsuyoshi KAWASHIMA
President, NTT Communications (Thailand), Co., Ltd.



Global ICT Partner
Innovative. Reliable. Seamless.

History of NTT Group

1952: NTT was established from Ministry of Post and Telecom



1987: NTT was privatized and listed in Tokyo Stock Exchange

1995: NTT Data listed in TSE for system integration business



1998: NTT docomo was listed in TSE for mobile operation business



1999: NTT was re-organized into four companies

→ NTT Holdings, NTT Communications, NTT East, NTT West



2004: NTT Urban Development was listed in TSE for real estate business

2011: Dimension Data joined NTT group

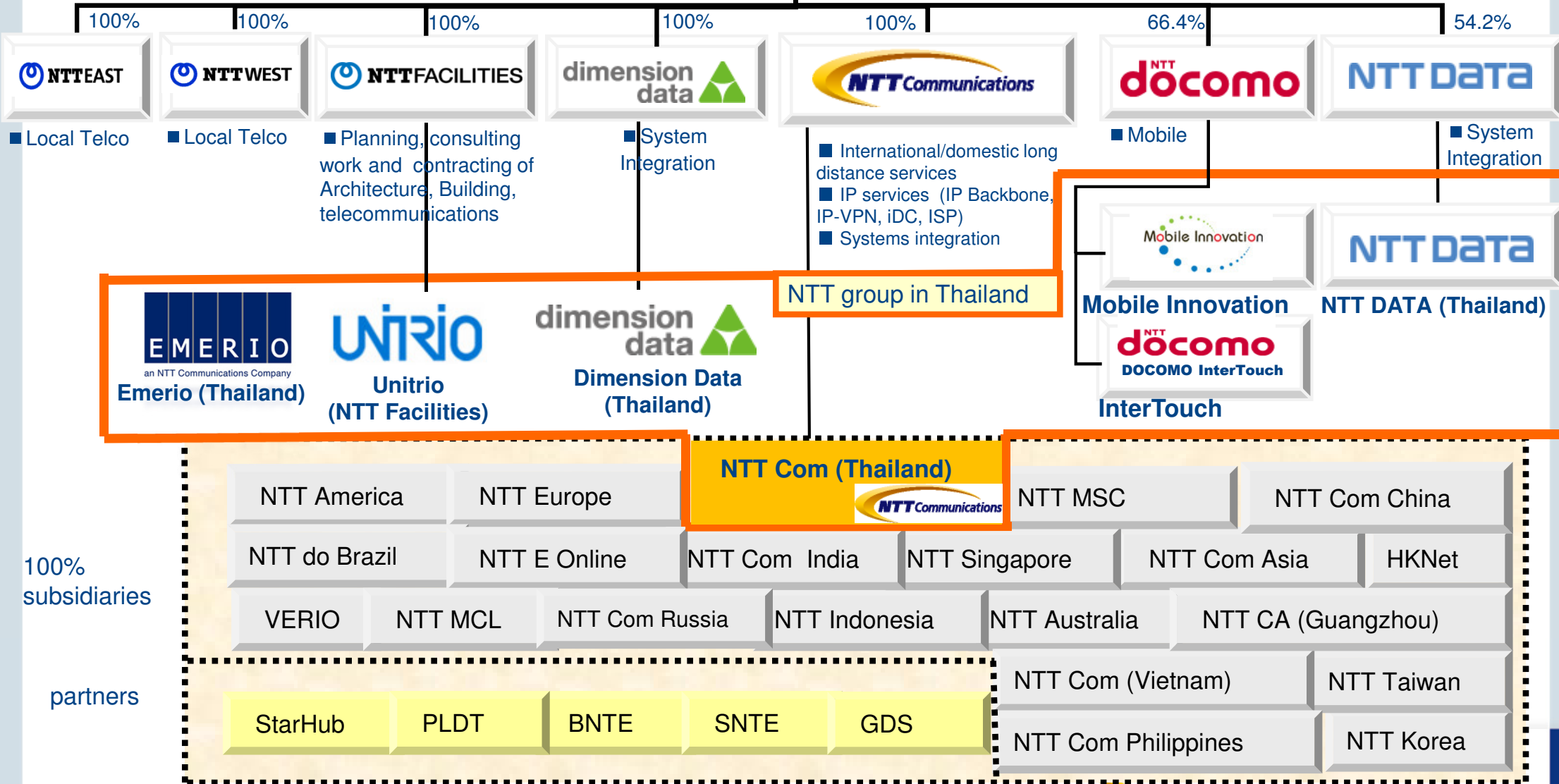


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NTT Group Profile

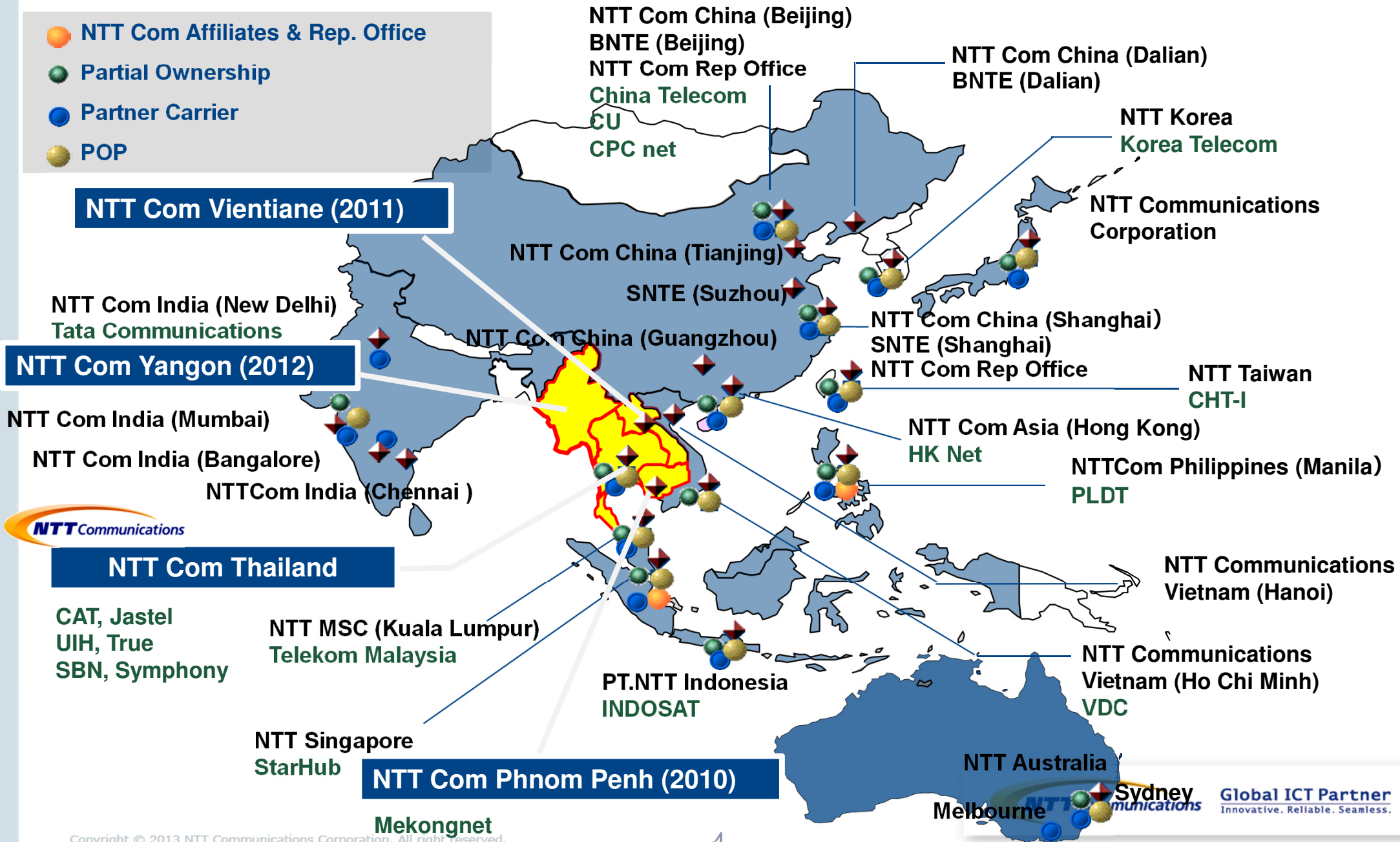
Items	Description
Operating Revenue Y2012	10,507 billion JPY (Approx. 105 billion USD)
Number of Employee	224,000
Listed in Stock Exchange	Tokyo, Osaka, New York, London
Subscriber number for Fixed Phone	32 million
Subscriber number for Mobile	63 million
Subscriber number for Broad band Internet	18 million
Subscriber number for IP phone	16 million
Number of Data Center	221 sites / 69 countries

NTT Group Structure



Strong Asia-Pacific Footprint

- NTT Com Affiliates & Rep. Office
- Partial Ownership
- Partner Carrier
- POP



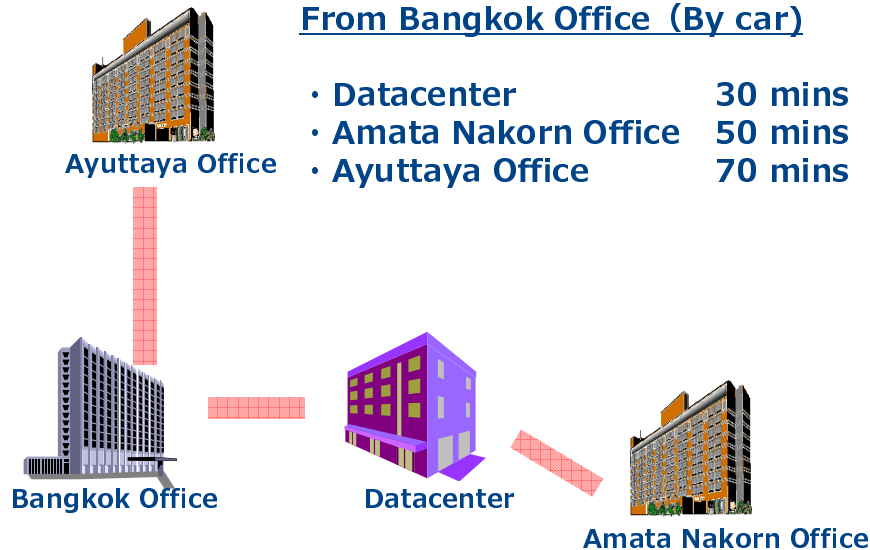
NTT Com Thailand Summary

NTT Communications (Thailand) Co., Ltd.



Offices	1. Bangkok Office	(Bangkok)	
	2. Amata Nakorn Office	(Amata Nakorn Industrial Estate)	
Staffs	3. Ayuttaya Office	(Rojana Industrial Estate)	
	4. Datacenter + NW Operation Center	(Bangkok)	
	5. Phnom Penh Branch	(Cambodia)	
	6. Vientiane Office	(Lao)	
	7. Yangon Office	(Myanmar)	
Staffs	250 Staffs (As of December 2012)	Established	Year 1993~
Clients	600 Companies (Japanese & Multinational Companies)	President	Tsuyoshi Kawashima

Offices in Thailand



[Best Asian Telecom Carrier](#)

[Best Cloud-Based Service](#)

- Past achievements of NTT Communications
- Telecom Asia Awards 2011 : Best International Wholesale Carrier
 - Telecom Asia Awards 2008: Best Wholesaler Carrier
 - Telecom Asia Awards 2005: Best Asian Telecom Carrier
 - WCA 2005: Best Customer Care
 - WCA 2004: Best Global Carrier, Best New Service (for IPv6/IPv4 dual service)

NTT Com Thailand History

2010

- Cloud Service
- Phnom Penh Office
- Ayutthaya Office

2007

- Data Center in Bangna

2005

- ISP Service
- Amatanakorn Office

2011

- Vientiane Office
















2014

- New Data Center

2012

- Yangon Office
- New Cloud Service

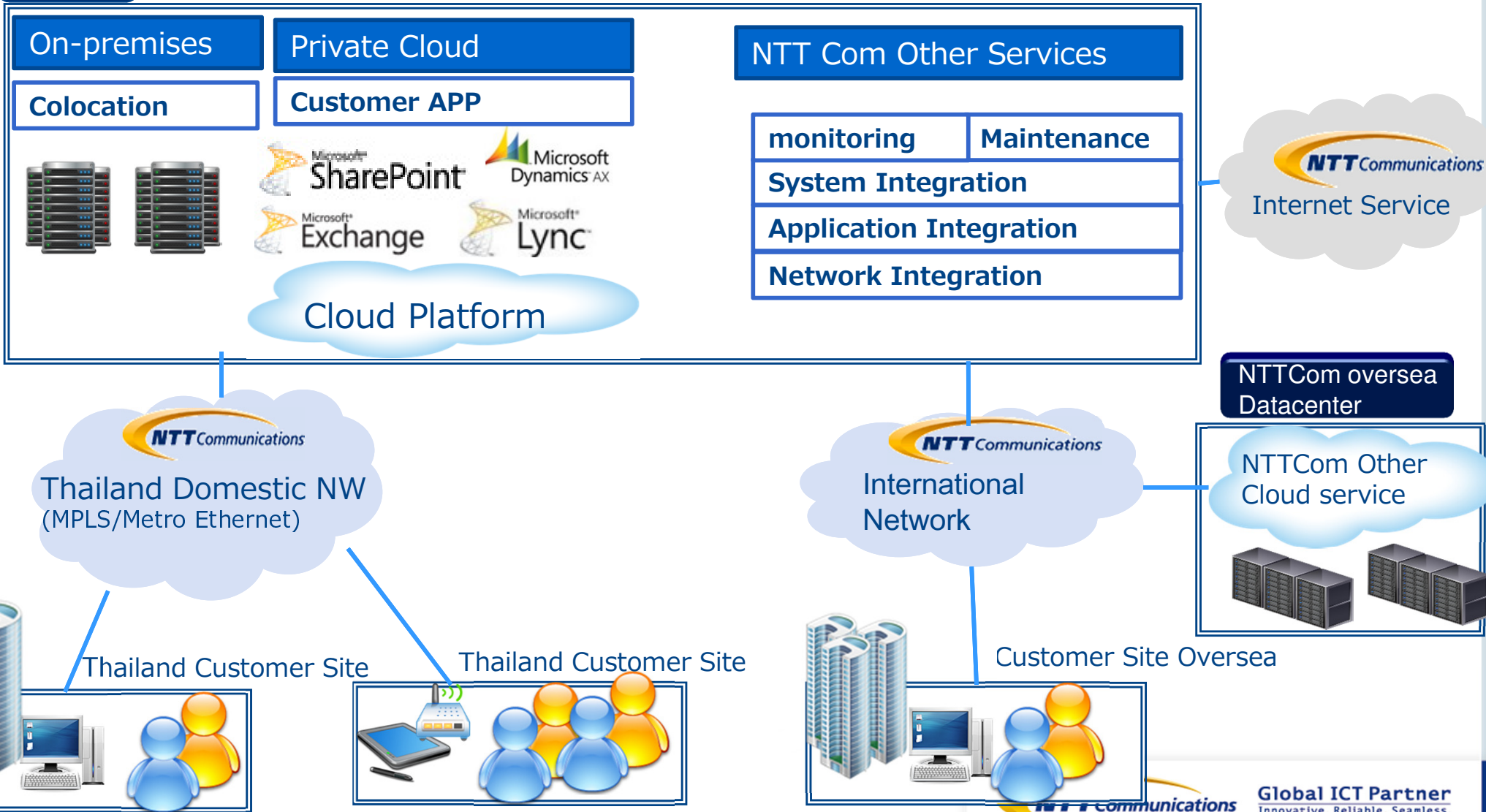
NTT Com Thailand Solutions

 <p>Network (International/Domestic)</p>	 <p>Internet Service</p>	 <p>Network Integration</p>
 <p>Data Center Server Room</p>	 <p>System Integration (Hard · Soft)</p>	 <p>Cloud Solution</p>
 <p>Messaging Solution</p>	 <p>Unified Communication</p>	 <p>Document Sharing</p>
 <p>Office IT (PC/Printer/telephone)</p>	 <p>Application (ERP)</p>	 <p>Maintenance Sourcing</p>
 <p>Solution</p>	 <p>Security Solution</p>	 <p>New Office/Factory Solution</p>

NTT Com Thailand Service Image

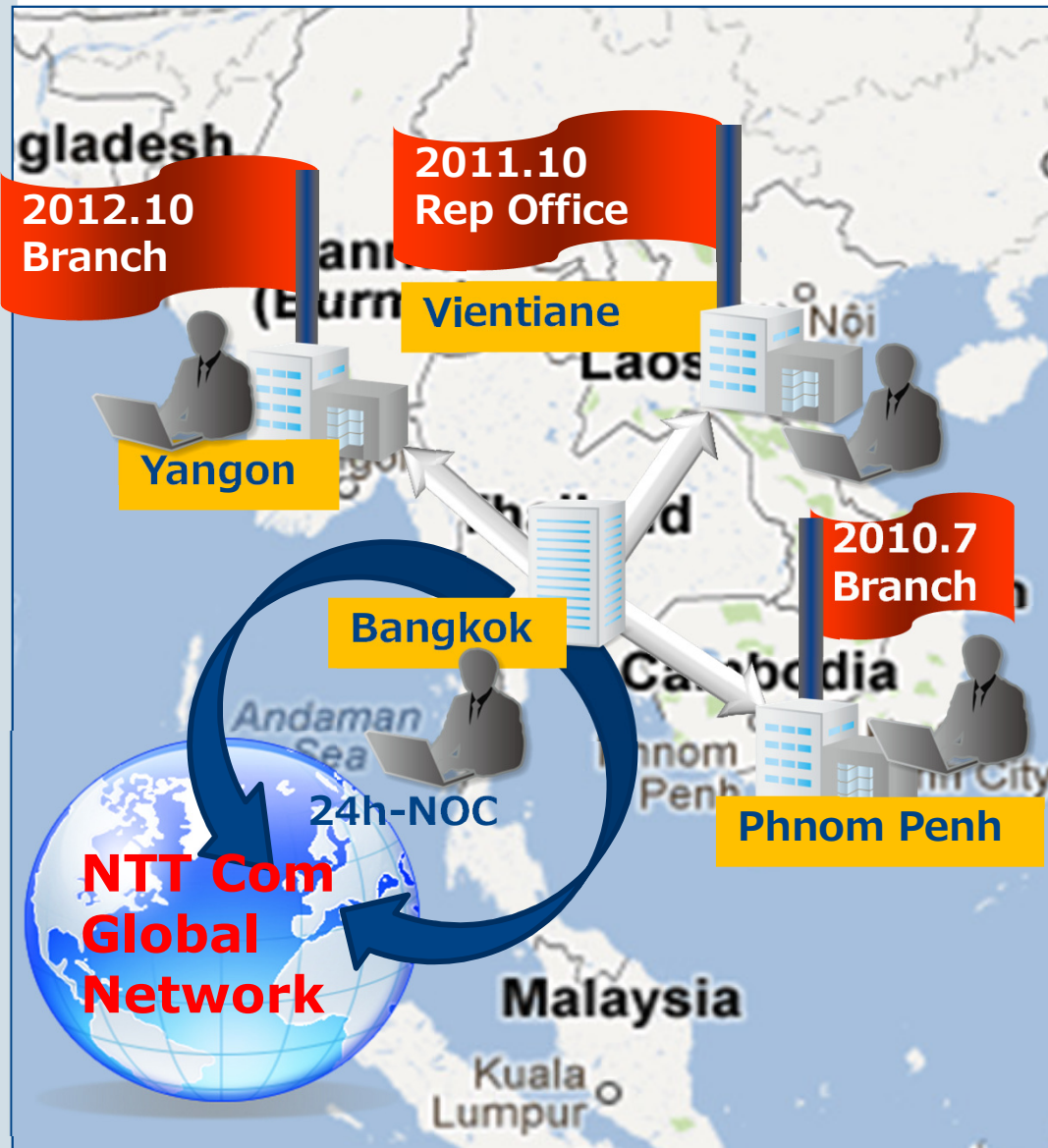
NTT-DC

Nexcenter



NTT CT Mekong Region Business Coverage

Branch Expansion

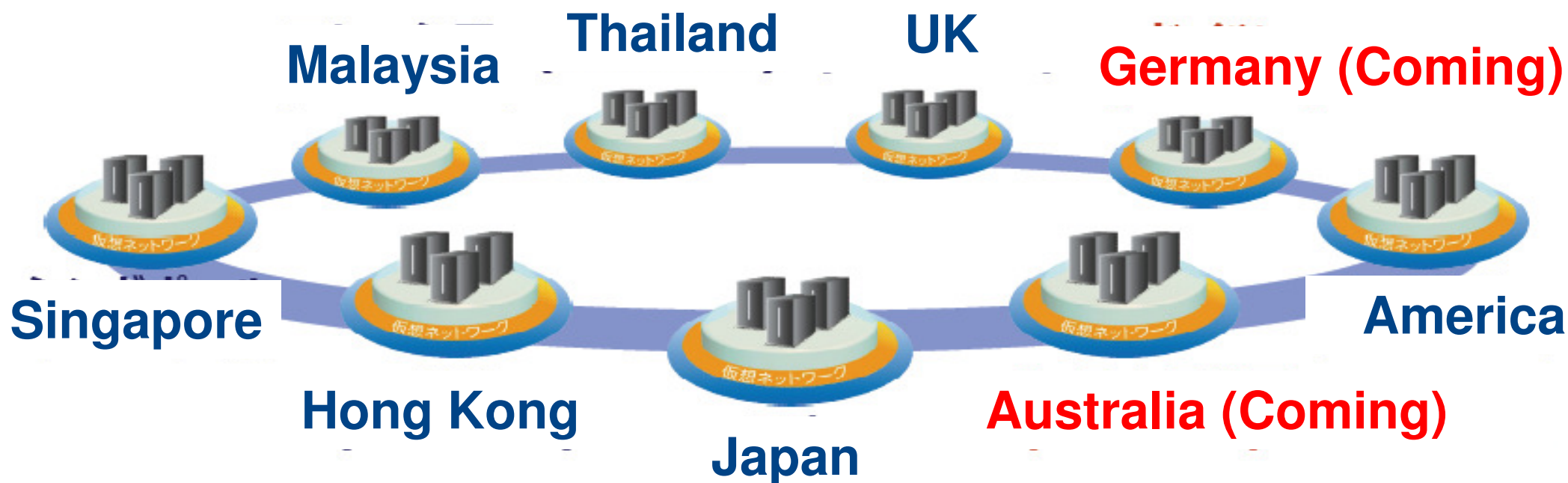


Service Lineup

Service	Thai	Cambodia	Laos	Myanmar
Global IP-VPN	V	V	V	V
NTT Internet	V	V		(V)
Cloud Service	V	V		(V)
Data Center (Nexcenter)	V			
System Integration	V	V	V	V
Maintenance Service	V	V	V	V

World First Virtual Network Technology

- **7 Countries, 9 Locations** Cloud platform is connected with worldwide virtual network.
- At the end of y2013, **9 Countries, 11 Locations**



NTT Com New Data Centers in APAC



<TKO DC>
 Designed and owned by NTT Com
 Just next to HKEx DC
 Low risk for natural disaster



<Tabata DC>
 Designed and owned by NTT Com
 Convenient Location
 Earthquake tolerance



<Cyberjaya DC>
 Designed and owned by NTT Com
 Low risk for natural disaster
 Plenty of expandable land space



<Yushima DC>
 Designed and owned by NTT Com
 Convenient Location
 Earthquake tolerance

ASE

Low Latency
 Earthquake Resistance
 Launch in 2012

Hong Kong

<Serangoon DC>

Designed and owned by NTT Com
 Just next to SGX DC
 Low risk for natural disaster



Malaysia

Singapore

<ASE Launch Schedule>
 June, 2012
 Dec, 2012



Global ICT Partner

Confidential

New Data Centers Worldwide under New Brand 'Nexcenter'

Nexcenter



2013.4

Tokyo No.6



2013.5

**Hong Kong
Financial DC**



2013.5

US Slough 2



**Shanghai
New DC**

(Planned)



2014.5

Cyber Jaya 4



**Thailand
New DC**

(Planned)