



*Velocity*  
Technology

Based in Asia and Providing IT Infrastructure and Cybersecurity Services Worldwide



Velocity Technology is the infrastructure, support and security division of the Velocity Group. As Chairman of the Velocity Group I am proud to give you an overview of how Velocity Technology can assist your business.

Velocity Technology has been headquartered in Hong Kong since 1998. Our IT services business has steadily increased since 1998 and our most of our clients are in the financial services industry which benefits all of our clients, as our finance industry clients demand the highest levels of professionalism, experience, service and confidentiality. Our high level of service is delivered to all of clients no matter which industry they are in.

The increasing need for high levels of IT Security is a prime focus of Velocity Technology and we continually refine what is the best solution for our clients in an age of ever-present threats such as Ransomware and other malware attacks. We are constantly evaluating IT Security solutions that will enhance the level of security to counter both external and internal threats. This large focus on IT security enables us to design secure infrastructure solutions for your business, no matter what size, or what industry you are in. We offer a range of IT security services that can enhance the security of your network whether you currently have insourced or outsourced IT resources.

Velocity Technology provides onsite and remote support services to solve your IT issues quickly and effectively. We provide up to 24x7x365 support services for our clients and this is achieved by utilising our teams of support staff in Hong Kong and Manila. We can also provide dedicated support IT staff onsite in your office if required. Our model is to provide our clients with unlimited (during normal Hong Kong business hours) support agreements for a fixed monthly fee. This provides our clients with a known cost per month for support and avoids the highly variable additional fees that are associated with hours-based service agreements.

Velocity Technology is able to assist you with all of your IT requirements through our staff and partners that cover virtually every facet of the IT spectrum. This vast array of services and products enable you to have a single-source supplier to reduce the number of IT companies that you have to work with and therefore saving you valuable time and money.

We invite you to contact us and discuss your specific requirements.

Kind Regards,  
David Armitage  
Chairman of the Velocity Group

# Our People

Any company is only as good as the staff that will serve its customers. Velocity Technology employs a range of technical, support and management staff across our offices in Hong Kong and The Philippines. Our teams speak the most common business languages used within Asia and we are continually focused on delivering excellence in all of the IT services that we provide.

**Hong Kong** - Our Hong Kong team are based in Wan Chai which positions us well to provide service to our large base of clients.



**Philippines** - our team is based in Makati which is the financial district of Manila



# Velocity Technology Clients

Velocity Technology has been providing IT services to Hong Kong financial services clients and other industries since our founding in 1998. Velocity Technology has provided IT services to clients throughout the Asia Pacific region and has offices in Hong Kong and Manila.

Velocity Technology provides a wide range of professional IT services to a large number of hedge funds, fund managers and asset managers in Hong Kong. We have also worked with other consulting service providers such as those providing compliance to various funds, and even have some of these providers as direct clients.

Velocity Technology works with leading Investment banks within Asia and our Managing Director - Stuart Sanders has led seminars on Cybersecurity Risk for Financial Institutions in conjunction with HSBC and Nomura in Hong Kong, a Microsoft/FINEX event in Manila, and a Compliance/CyberSecurity event with ComplyPort in Hong Kong.

## Success Stories



Velocity Technology has provided us with infrastructure and managed support services for the last 12 months. What is particularly impressive was the ability of Velocity to complete a major office establishment project in Hong Kong in a very compressed timeline. Our company is expanding globally and Velocity is providing all the required IT solutions and services to enable this expansion. We would gladly recommend Velocity to any businesses that are looking for IT infrastructure and Cybersecurity services of the highest quality.

**John Dewe**  
Head of Information Communication Technology  
CDB (China Development Bank) Aviation Leasing - Hong Kong



Velocity has provided us with IT managed services since 2001. Our operation has grown volume-wise and geographically, and Velocity has assisted us with a wide range of IT services to facilitate our growth". "Their focus on Cybersecurity within IT Infrastructure management has kept them relevant and effective. We would not hesitate to recommend Velocity to other businesses that require excellence in IT services

**John Ng**  
Managing Partner  
Landmark Capital Hong Kong



Proactive in identifying inefficiencies, recommending & implementing changes that assist our Global IT Team

We have been very pleased with our decision to select Velocity as our IT support company in Asia. After acquiring a business in Hong Kong we faced a number of challenges with providing support to an office half way around the world that Velocity has assisted us with resolving. Importantly they have been proactive in identifying inefficiency and recommending and implementing changes that assist our Global IT Team. Numerous times they have gone above and beyond what could be expected from them from a purely contractual basis. We have no hesitation in warmly recommending them to any business.

**Stephen Roberts**  
Global IT, Integration & Change Director  
Equiom Group



## Velocity Technology Case Study

Velocity Technology was contacted by an investment fund in Hong Kong that also had a branch in Singapore. This fund aims to achieve significant capital gains by identifying strong growth opportunities in the Asia-Pacific region for medium and long term investment.

Velocity Technology was selected to provide IT infrastructure systems to support the operations of the Hong Kong and Singapore offices. The assignment was to provide highly reliable systems in each of the offices and be able to continue business operations even in the event of a failure of server systems in either Hong Kong or Singapore.

Our approach was to design a hybrid on premise/cloud-based system that eliminates single points of failure and enables the fund to seamlessly maintain operations in both Hong Kong and Singapore even if the office IT infrastructure, server systems or communication links in one of the offices is unavailable for any reason. The system that was delivered in 2016 enables staff of the fund in these two locations to continue operations even if a disaster (eg. fire or serious power outage) struck one of the offices.

We started our analysis with the management of this investment fund and identified the critical systems and data that must always be available to staff of the fund and then designed an appropriate system that incorporated the latest IT networking and IT security systems. The emphasis was on availability so that the fund can continue to provide excellent service to its investors.

The system was implemented in phases with sections of the old network decommissioned as the new server and cloud-based systems were migrated to. The resulting network is but one example of a network system that Velocity Technology has designed with the reliability and availability of the fund's computer systems as the key criteria. This enables the fund to maintain its investment activities and further increase its position as one of Asia's premier investment funds.



## Velocity Service Offerings

Velocity Technology has a vast array of solutions that can address even the most exacting requirements for Cybersecurity and IT Infrastructure

### Cybersecurity

- Security Awareness Training
- IT Security Review
- Penetration Testing Services
- Insider Threat Analysis systems
- Business Continuity Systems
- Managed Security Monitoring Service
- Fully Managed (and High Availability) Firewall Systems
- Hardening of server and desktop/portable computer systems
- Security Consulting Services
- Security Information and Event Management systems (SIEM)

### IT Infrastructure

- Private Cloud server systems
- Public Cloud Server systems
- On-premise server systems
- High Availability server and network architecture
- Business Continuity Planning
- IT hardware and software sourcing
- Advanced Backup systems on-premise and to private cloud
- Solutions for start-up organisations

# The Benefits of Dealing With Velocity Technology



**Velocity Technology** has the expertise to maintain all aspects of your computer network, so that you can focus on your business, and not have to worry about the myriad of IT issues that can arise on a day-to-day basis.



Velocity Technology is the right choice as your technology partner as we cover all areas from secure computer network design through to implementation and managed support.

As new technologies are established Velocity Technology will be able to design IT systems that will enable you to leverage technology to make your business perform better and enhance the usage of technology for all of your staff, wherever they are located.

Contact us today to find out how we can help your company to be more secure and effective.

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