

# Things We Do Better

## The Top 7 Reasons Why You Will Want to Work with LYLAB Technology Solutions:

- ✓ **We SPECIALIZE In Working with Small to Medium Sized Businesses.** That means we understand your incredibly hectic and stressful work schedule and WHY it is critical to remove obstacles, frustrations, and technical problems to keep you productive. We understand your desire to eliminate waste, extra steps, workarounds, and manual labor. We also have tech support available 24/7/365 since we know you do not work the normal "9-5" day and can help you maintain the freedom to work remote while making sure you meet compliance standards for data security and backups.
- ✓ **We Offer Cutting Edge Cybersecurity.** Our president, Rodney Royer, is one of a very elite group of IT professionals in PA that hold a Certified Information Systems Security Professional (CISSP) Certification. This means that we can offer you world class cybersecurity from a truly knowledgeable point of view.
- ✓ **We Use Our Vendor Relationships to YOUR Advantage.** Having an advanced level of partnership with key vendors (Microsoft, VMware and Datto) allows us access to special pre- and post-project assistance support levels that most "partners" do not have. We can provide the right solutions, priced right, and validated by the vendor, so if any issues come up, we can get them resolved quickly and effectively.
- ✓ **We Have Flexible, Tailored-To-Your-Needs Support Options to Help You Better Manage Your Environment.** We provide our customers with a variety of managed support options, ranging from back-end maintenance and monitoring for issues, to user help-desk support with ticketing, to strategy and budget and asset/license life-cycle management. We have successfully provided these services for over 15 years and can create a solution specifically for you and your team.
- ✓ **We Are One Of A Few Elite Microsoft Office 365 Partners in the Country.** They call us their "SMB Champions." Migrating to Office 365 and other cloud solutions is NOT something you want to attempt on your own. There are dozens of ways an improper setup can cause problems, systems that do not work, lost data and e-mail, and a host of other problems – you need someone with experience in multiple environments with a variety of clients. We have that experience – from a small office with 50 employees to a full Office 365 migration for a customer with 1,000 employees, we can help.
- ✓ **We Eat Here, We Work Here, We Give Here!** We strive to support businesses in their quests to help others. Supporting local Non-Profits and being involved with our community is a staple of LYLAB's personality and character. Knowing and encouraging the people in our very own back yards is integral to us as a company.
- ✓ **We Hope to Continue Working with You for Years to Come.** We have long standing relationships and commitments to multiple businesses in the area. Some going as far back as the inception of the company 20 years ago. We hope to not only work with you for just as long, but also bring you the same level of satisfaction that our other clients have found.