Professional Contractors

INDUSTRY PROFILE

Professional Contractors are responsible for building and maintaining our infrastructure, in addition to employing millions of skilled laborers, project managers, and supervisors. Most of these businesses are family run and have active owners involved. Technology innovation is increasingly key for these businesses to remain competitive and grow in today's global economy.

OUR FOCUS

Stringfellow focuses on businesses that are generating $5M-$500M in revenue and have multiple locations. These businesses are generally founder led or closely held with active shareholders. They are actively growing by opening additional facilities or acquiring competitors. Stringfellow partners with these businesses to provide tangible increases in productivity, security, and profitability as they scale.

CHALLENGES

- Industry specific applications are often server based and not optimized for today's mobile world. Delivering these applications to the field is often cumbersome and clunky. End user productivity is much lower due to lack of an easy to use cloud-based application.
- Reporting from job sites is a manual process that involves data entry into disconnected systems. The visibility into project status is delayed which can impact profitability and scheduling.
- Device management and support in the field is reactive and often time consuming. Field users are increasingly dependent on functioning mobile devices and application to get their work completed. Management and deployment of mobile devices and applications is frustrating for them.

RESULTS

- A rapidly growing commercial flooring company moved their legacy server-based quoting, design, and accounting applications to a hosted cloud-based server with seamless remote access from any device. This shift allowed the business to expand across the entire US while keeping everyone on a single platform.
- A commercial roofing contractor shifted to the Microsoft 365 suite to enable data sharing and collaboration from the field via mobile devices. Job site reporting times have been significantly reduced and profitability has increased.
- A residential and commercial electrical contractor has grown from startup to over $250M in revenue utilizing Stringfellow Managed IT Services since day one. All new employees were setup and supported by Stringfellow during this rapid growth and continue to have high levels of productivity.

SOLUTIONS

Intelligent Technology Roadmap

We transform our Clients' ability to conduct business using our Intelligent Technology Roadmaps. These Roadmaps are based on years of experience helping our Clients stay connected, productive, and secure. Rapid alignment and support of business goals unlocks maximum competitive advantage in a short time frame. These Roadmaps guide all our decisions and are based on a 12-month planning cycle. More than a budget, this is a way to accelerate your business.

Microsoft Cloud Solutions: Moving from Servers to Services

Since 2005 Stringfellow has utilized Microsoft Cloud Solutions across all our Clients. Today Microsoft 365 is far more than email, it is the central platform for all your collaboration, security, and data needs. Stringfellow has performed hundreds of migrations and implementations for our Clients with zero downtime or data loss. Microsoft Teams, SharePoint, OneDrive, and Exchange Online are all essential to getting the most productivity from your distributed workforce.

Microsoft Azure is central to our Servers-to-Services strategy. Physical servers need to go away and be replaced by flexible cloud-based instances. Stringfellow has the expertise to take even the most stubborn server-based applications and get them moved to the Azure cloud. Your end users and budget will thank us!

Managed IT Services

Stringfellow's Managed IT Services is the backbone of our Client partnership. No more experimenting or wasting time figuring out what will work together. The hardware, software, and services in our Managed IT Services platform will keep your end users productive and secure from anywhere.

Our fast, friendly, and flexible Service Desk team provides help desk, after hours, and onsite assistance so end users are always getting the most out of their technology. We are only a call or click away! Our dedicated workstation deployment group makes sure that your team members have the equipment they need to get work done, anywhere, anytime in the US.

If you are running a professional contractor and want to understand how technology can take your productivity and profits to the next level, we welcome the opportunity to learn more about your business.