



Chuck King, CDIA+, CSE Professional Bio

After 17 years of experience within the field of information technology, Chuck King founded IT Nexus to provide professional technology consulting services to small and medium size businesses. Chuck's vision is not about providing technology related hardware and software, it is about working with small business owners to help them leverage the existing technology already in place to reduce costs and improve the profitability of their business.

Technical Skills

Chuck has a wide range of technology experience including a sampling of the following areas.

Hardware

General computer and server repair & upgrades
Network devices e.g., switches and routers
Printers and multi function devices

Software

ACT! Contact Management
Adobe Acrobat, Contribute, Dreamweaver, Photoshop & Reader
Antivirus & spyware applications
Data backup applications (on-site & offsite)
Data recovery solutions
Enterprise Content Management applications
Image management and restoration applications
Microsoft Exchange Server 2003 and 2007
Microsoft Office applications 2000, 2003 & 2007
Microsoft Windows Server 2003, Standard & Enterprise
Microsoft Windows XP and Vista
Multiple Line of Business Applications

Networking

Active Directory, DHCP & DNS, FTP, RDP, SMTP, TCP/IP, VPN & WINS
Domain hosting and management
Firewall and router management
Spam management (software and hardware)
Web site creation and hosting



Previous Employment

Chuck's expertise started growing during the first 7 years of his information technology experiences with First Data Resources. Chuck provided a wide range of technical support and project management services to dozens of the largest financial institutions across the United States. During the last 5 years at FDR, Chuck was the Director of Business Development responsible for the sales and marketing activities associated with FDR's most complex and successful information technology products and services accounting for over \$45 million dollars in revenue during his tenure!

At Digital Information Management, Chuck was Senior Vice President responsible for establishing new Enterprise Content Management (data capture, document imaging, management & workflow) client relationships. Chuck played a key role in the development of several new client relationships including World Insurance and Blue Cross Blue Shield of Oklahoma, both of which were very large and complex technology ECM deployments.

At Ex-Cel Solutions, Inc., Chuck's role as Vice President was an integral key in engineering a corporate turnaround of Ex-Cel's technology services and objectives. Within 18 months of joining Ex-Cel, a new long term contract was signed with Ex-Cel's largest client while revenues increased 22% and net profits increased 200%!

Certifications and Community Involvement

Chuck is a CDIA+ Certified Document Imaging Architech, CSE Cisco Sales Expert and received a B.A. degree in Business Administration and Management Information Systems in 1985 from Briar Cliff University, Sioux City, IA. Chuck serves the community through church activities, is a past board member for Youth Care, Inc. and is involved with several organizations including the American Business Development Alliance, Omaha Chamber of Commerce, Millard Business Association, AIIM (Association for Information Image Management) and many others.